

	Q2 FY 19	Q1 FY 19	Q4 FY 18	Q3 FY 18	Q2 FY 18	Q1 FY 18	Q4 FY 17	Q3 FY 17	Q2 FY 17	Q1 FY 17	Q4 FY 16	Q3 FY 16	Q2 FY 16
<b>Employee Metrics</b>													
Employees, period end													
Total Employees (Consolidated)	1,781	1,812	1,867	1,913	2,018	1,959	1,963	1,976	1,983	2,057	2,118	2,084	1,968
	1,552	1,580	1,637	1,685	1,785	1,729	1,728	1,737	1,743	1,821	1,887	1,833	1,714
	229	232	230	228	233	230	235	239	240	236	231	251	254
<b>Hiring Metrics</b>													
Gross Adds	137	96	124	130	170	154	131	118	107	124	192	259	199
Net Adds	(31)	(55)	(46)	(105)	59	(4)	(13)	(7)	(74)	(61)	34	116	43
<b>Attrition % Annualized (Based on Voluntary attrition only)</b>													
Attrition % LTM (Based on Voluntary attrition only)	30.7%	25.2%	22.7%	21.6%	15.7%	21.3%	17.7%	19.2%	24.0%	21.3%	20.6%	20.9%	25.1%
	24.6%	21.6%	21.0%	19.5%	18.7%	21.2%	21.0%	22.0%	22.9%	22.2%	20.3%	22.9%	24.4%
<b>Revenue by geography - Consolidated (In %)</b>													
North America	36%	39%	39%	40%	38%	37%	32%	30%	36%	33%	32%	32%	28%
EMEA	24%	23%	25%	23%	25%	28%	34%	35%	30%	31%	30%	28%	33%
India	31%	30%	28%	30%	30%	28%	26%	27%	25%	27%	28%	24%	24%
APAC	9%	8%	8%	7%	7%	7%	8%	8%	9%	9%	10%	16%	15%
<b>Client Concentration (In %)</b>													
Top 5 client contribution to revenues	55.4%	52.1%	52.5%	43.3%	42.7%	43.5%	44.1%	45.6%	44.7%	46.2%	47.3%	45.7%	49.0%
Top 10 client contribution to revenues	71.3%	70.4%	72.0%	64.0%	64.5%	64.4%	63.1%	65.7%	65.5%	67.0%	66.2%	63.7%	69.0%
<b>Relationships with Customers ( TTM )</b>													
\$1M + clients	10	10	12	12	10	11	7	6	10	11	12	11	11
\$3M + clients	5	6	6	6	6	6	6	6	6	5	5	6	6
\$10M + clients	1	1	1	1	1	1	1	1	1	1	1	1	1
<b>Utilization, including trainees (In %)*</b>													
	77.5%	81.4%	80.4%	80.0%	77.2%	79.6%	78.6%	78.7%	79.6%	79.7%	79.2%	83.2%	82.0%
<b>Revenue Split ( In ₹ Million)</b>													
Onsite	309	494	465	467	403	411	401	433	439	492	467	477	478
Offshore	821	849	823	852	845	765	776	674	738	720	723	778	793
<b>Revenue by Project Type ( In ₹ Million)</b>													
Time and Material (including compensation)	764	785	811	880	874	844	826	809	814	890	969	995	989
Fixed Price	367	558	476	439	374	332	351	298	363	322	221	260	282