

	Q1 FY 19	Q4 FY 18	Q3 FY 18	Q2 FY 18	Q1 FY 18	Q4 FY 17	Q3 FY 17	Q2 FY 17	Q1 FY 17	Q4 FY 16	Q3 FY 16	Q2 FY 16
Employee Metrics												
Employees, period end												
Total Employees (Consolidated)	1,812	1,867	1,913	2,018	1,959	1,963	1,976	1,983	2,057	2,118	2,084	1,968
Engineering	1,580	1,637	1,685	1,785	1,729	1,728	1,737	1,743	1,821	1,887	1,833	1,714
Corporate	232	230	228	233	230	235	239	240	236	231	251	254
Hiring Metrics												
Gross Adds	96	124	130	170	154	131	118	107	124	192	259	199
Net Adds	(55)	(46)	(105)	59	(4)	(13)	(7)	(74)	(61)	34	116	43
Attrition % Annualized (Based on Voluntary attrition only)	25.2%	22.7%	21.6%	15.7%	21.3%	17.7%	19.2%	24.0%	21.3%	20.6%	20.9%	25.1%
Attrition % LTM (Based on Voluntary attrition only)	21.6%	21.0%	19.5%	18.7%	21.2%	21.0%	22.0%	22.9%	22.2%	20.3%	22.9%	24.4%
Revenue by geography - Consolidated (In %)												
North America	39%	39%	40%	38%	37%	32%	30%	36%	33%	32%	32%	28%
EMEA	23%	25%	23%	25%	28%	34%	35%	30%	31%	30%	28%	33%
India	30%	28%	30%	30%	28%	26%	27%	25%	27%	28%	24%	24%
APAC	8%	8%	7%	7%	7%	8%	8%	9%	9%	10%	16%	15%
Client Concentration (In %)												
Top 5 client contribution to revenues	52.1%	52.5%	43.3%	42.7%	43.5%	44.1%	45.6%	44.7%	46.2%	47.3%	45.7%	49.0%
Top 10 client contribution to revenues	70.4%	72.0%	64.0%	64.5%	64.4%	63.1%	65.7%	65.5%	67.0%	66.2%	63.7%	69.0%
Relationships with Customers (TTM)												
1 < >3 Million dollar customers	10	12	12	10	11	7	6	10	11	12	11	11
3 < >10 Million dollar customers	6	6	6	6	6	6	6	6	5	5	6	6
10 < >20 Million dollar customers	1	1	1	1	1	1	1	1	1	1	1	1
Utilization, including trainees (In %)*												
	81.4%	80.4%	80.0%	77.2%	79.6%	78.6%	78.7%	79.6%	79.7%	79.2%	83.2%	82.0%
Revenue Split (In ₹ Million)												
Onsite	494	465	467	403	411	401	433	439	492	467	477	478
Offshore	849	823	852	845	765	776	674	738	720	723	778	793
Revenue by Project Type (In ₹ Million)												
Time and Material (including compensation)	785	811	880	874	844	826	809	814	890	969	995	989
Fixed Price	558	476	439	374	332	351	298	363	322	221	260	282