

Compose Metrics Compose Me	02 FY 16
Employees, period end Total Employees (Consolidated) Engineering Corporate 2,018 1,785 1,729 1,728 1,728 1,728 1,737 1,743 1,821 1,887 1,833 201 231 251 Hiring Metrics Gross Adds Net Adds 170 154 131 118 107 124 192 259 Net Adds Attrition % Annualized (Based on Voluntary attrition only) 15.7% 21.3% 17.7% 19.2% 24.0% 22.9% 22.2% 20.3% 22.9% 22.2% 20.3% 22.9% Revenue by geography - Consolidated (In %) North America EMEA 25% 28% 38% 37% 32% 32% 32% 32% 32% 32% 32	QZIIIO
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Revenue by geography - Consolidated (In %) North America EMEA 25% 1ndia 30% 32% 32% 30% 36% 33% 32% 32% 32% 32% 32% 32	25.1
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APAC 7% 7% 8% 8% 9% 9% 10% 16%	33
	24
Client Concentration (In %)	15
Top 5 client contribution to revenues 42.7% 43.5% 44.1% 45.6% 44.7% 46.2% 47.3% 45.7%	49.0
Top 10 client contribution to revenues 64.5% 64.4% 63.1% 65.7% 65.5% 67.0% 66.2% 63.7%	69.0
Relationships with Customers (TTM)	
1 < > 3 Million dollar customers 10 11 7 6 10 11 12 11	1
3 < >10 Million dollar customers 6 6 6 6 6 5 5 6	
10 < >20 Million dollar customers 1 1 1 1 1 1 1 1 1 1	
Utilization, including trainees (In %)* 77.2% 79.6% 78.6% 78.7% 79.6% 79.7% 79.2% 83.2%	82.0
Revenue Split (In ₹ Million)	
Onsite 403 411 401 433 439 492 467 477	478
Offshore 845 765 776 674 738 720 723 778	79:
Revenue by Project Type (In ₹ Million)	
Time and Material (including compensation) 874 844 826 809 814 890 969 995	989
Fixed Price 375 332 351 298 363 322 221 260	28