

Employees Metrics Employees, period end Total Employees (Consolidated) 1,306 1,395 1,444 1,508 1,313 1,319 1,349 1,420 1,520																			O/ (OINEIN
Employees, Consolidated) Total Employees (Consolidated) 1, 306 1, 305 1, 144 1, 508 1, 1, 29 1, 313 1, 319 1, 349 1, 402 1, 495 1, 572 1, 400 1, 552 1, 520 1, 552 1, 580 1, 552 1, 580 1, 637 1, 685 1, 785 1, 729 1, 20 233 230 230 230 230 230 248 230 248 230 248 24, 41 24, 41 24, 45 25, 48 24, 45 25, 45 26, 45 27, 45 28, 45		Q1 FY 22	Q4 FY 21	Q3 FY 21	Q2 FY 21	Q1 FY 21	Q4 FY 20	Q3 FY 20	Q2 FY 20	Q1 FY 20	Q4 FY 19	Q3 FY 19	Q2 FY 19	Q1 FY 19	Q4 FY 18	Q3 FY 18	Q2 FY 18	Q1 FY 18	Q4 FY 17
Total Employees (Consolidated) Total Employees (Consolidated) 1,306 1,395 1,444 1,508 1,520 1,554 1,628 1,734 1,802 1,833 1,780 1,831 1,780 1,575 1,500 1,557 1,500 1,5	Employee Metrics																		
Engineering 1,126 1,219 1,259 1,313 1,319 1,349 1,402 1,405 1,405 1,572 1,552 1,552 1,552 1,580 1,637 1,685 1,729 1,000	Employees, period end																		
Corporate 180 176 185 195 201 205 226 239 230 233 228 229 232 230 228 233 230 238 230 238 228 229 232 230 228 233 230 238 230 230 230 238 230 230 230 230 230 230 230 230 230 230	Total Employees (Consolidated)	1,306	1,395	1,444	1,508	1,520	1,554	1,628	1,734	1,802	1,833	1,780	1,781	1,812	1,867	1,913	2,018	1,959	1,963
Hiring Metrics Gross Adds Hiring Metrics Hiring Metrics Hiring Metrics Hiring Metrics Gross Adds Hiring Metrics Hiri	Engineering	1,126	1,219	1,259	1,313	1,319	1,349	1,402	1,495	1,572	1,600	1,552	1,552	1,580	1,637	1,685	1,785	1,729	1,728
Gross Adds 64 61 57 74 44 66 58 96 137 213 148 137 96 124 130 170 154 Net Adds (69) (69) (69) (69) (69) (69) (69) (69)	Corporate	180	176	185	195	201	205	226	239	230	233	228	229	232	230	228	233	230	235
Gross Adds Net Adds N	Hiring Metrics																		
Attrition % Annualized (Based on Voluntary attrition only) 39.4% 23.7% 29.5% 13.7% 29.5% 21.4% 22.0% 25.1% 26.8% 21.4% 22.0% 25.1% 26.0% 27.0% 29.0% 28.2% 26.0% 27.0% 29.0% 28.2% 28.2% 21.6% 22.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 23.6% 24.6% 23.6%	•	64	61	57	74	44	69	58	96	137	213	148	137	96	124	130	170	154	131
Attrition % LTM (Based on Voluntary attrition only) 26.8% 21.4% 23.1% 22.0% 25.1% 25.1% 26.0% 27.0% 29.0% 28.2% 26.6% 24.6% 21.6% 21.6% 21.0% 19.5% 18.7% 21.2% Revenue by geography - Consolidated (In %) North America 33.0% 33.0% 33.3% 33.4% 41.0% 40.0% 40.0% 40.0% 40.0% 40.0% 40.0% 40.0% 40.0% 21.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 23.0% 24.0% 23.0% 25.0% 25.0% 25.0% 25.0% 26.0% 26.0% APAC 16.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 28.2% 26.0% 27.0% 28.2% 28.2% 26.6% 26.6% 26.6% 26.6% 27.0% 28.2% 28.	Net Adds	(89)	(49)	(64)	(12)	(34)	(74)	(106)	(68)	(31)	53	(1)	(31)	(55)	(46)	(105)	59	(4)	(13)
Attrition % LTM (Based on Voluntary attrition only) 26.8% 21.4% 23.1% 22.0% 25.1% 25.1% 26.0% 27.0% 29.0% 28.2% 26.6% 24.6% 21.6% 21.6% 21.0% 19.5% 18.7% 21.2% Revenue by geography - Consolidated (In %) North America 33.0% 33.0% 33.3% 33.4% 41.0% 40.0% 40.0% 40.0% 40.0% 40.0% 40.0% 40.0% 40.0% 21.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 22.0% 23.0% 24.0% 23.0% 25.0% 25.0% 25.0% 25.0% 26.0% 26.0% APAC 16.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 26.0% 27.0% 28.2% 26.0% 27.0% 28.2% 28.2% 26.6% 26.6% 26.6% 26.6% 27.0% 28.2% 28.																			
Revenue by geography - Consolidated (In %) North America 33.0% 33.0% 33.0% 33.3% 33.4% 41.0% 39.0% 41.0% 40.0% 40.0% 43.0% 39.0% 39.0% 39.0% 39.0% 39.0% 40.0% 38.0% 37.0% 28.0% 21.0% 17.0% 19.9% 17.6% 19.9% 22.0% 22.0% 22.0% 22.0% 22.0% 23.0% 24.0% 23.0% 24.0% 23.0% 25.0% 25.0% 25.0% 28.0% APAC Client Concentration (In %) Top 5 client contribution to revenues 41.0% 40.9% 42.3% 42.7% 43.0% 39.0% 39.0% 11.0% 9.0% 7.5% 8.0% 7.0% 7.0% 7.0% Client Concentration (In %) Top 5 client contribution to revenues 41.0% 40.9% 42.3% 42.7% 43.0% 39.0% 39.0% 41.0% 49.8% 56.3% 52.2% 55.4% 52.1% 52.5% 43.3% 42.7% 43.5% 70.9 10 client contribution to revenues 64.0% 65.2% 64.8% 65.4% 63.0% 60.0% 58.0% 59.0% 65.9% 70.1% 68.8% 71.3% 70.4% 72.0% 64.0% 64.5% 64.4% Relationships with Customers (TTM) \$\frac{\text{S1M} + \clients}{\text{S}} = \frac{\text{9}}{\text{1}} = \frac{\text{1}}{\text{1}} = \frac	Attrition % Annualized (Based on Voluntary attrition only)	39.4%	23.7%	29.5%	13.7%	18.5%	29.4%	24.0%	22.0%	24.0%	30.3%	29.4%	30.7%	25.2%	22.7%	21.6%	15.7%	21.3%	17.7%
North America 33.0% 33.0% 33.0% 33.3% 33.4% 41.0% 39.0% 41.0% 40.0% 40.0% 43.0% 39.0% 39.0% 39.0% 39.0% 39.0% 39.0% 38.0% 37.0% 22.0% 20.0% 22.0% 20.0% 22.0	Attrition % LTM (Based on Voluntary attrition only)	26.8%	21.4%	23.1%	22.0%	25.1%	25.1%	26.0%	27.0%	29.0%	28.2%	26.6%	24.6%	21.6%	21.0%	19.5%	18.7%	21.2%	21.0%
North America 33.0% 33.0% 33.3% 33.4% 41.0% 39.0% 41.0% 40.0% 43.0% 39.0% 25.0% 28.0% 1ndia 30.0% 30.0% 30.0% 28.6% 30.2% 27.0% 26.0% 25.0% 22.0% 27.0% 24.0% 27.0% 31.0% 30.0	Revenue by geography - Consolidated (In %)																		
India 30.0% 30.0% 30.0% 28.6% 30.2% 27.0% 26.0% 25.0% 22.0% 27.0% 24.0% 27.0% 31.0% 30.0%	, ,	33.0%	33.0%	33.3%	33.4%	41.0%	39.0%	41.0%	40.0%	40.0%	43.0%	39.0%	36.0%	39.0%	39.0%	40.0%	38.0%	37.0%	32.0%
APAC 16.0% 20.0% 18.2% 18.8% 13.0% 14.0% 16.0% 13.0% 12.0% 11.0% 9.0% 7.5% 8.0% 7.0% 7.0% 7.0% 7.0% 7.0% 7.0% 7.0% 7	EMEA	21.0%	17.0%	19.9%	17.6%	19.0%	22.0%	20.0%	22.0%	20.0%	21.0%	23.0%	24.0%	23.0%	25.0%	23.0%	25.0%	28.0%	34.0%
Client Concentration (In %) Top 5 client contribution to revenues 41.0% 40.9% 42.3% 42.7% 43.0% 39.0% 39.0% 41.0% 49.8% 56.3% 52.2% 55.4% 52.1% 52.5% 43.3% 42.7% 43.5% Top 10 client contribution to revenues 64.0% 65.2% 64.8% 65.4% 65.5% 66.6% 66.6% 66.6% 67.6% 67.6% 68.8% 67.3% 68.8% 68	India	30.0%	30.0%	28.6%	30.2%	27.0%	26.0%	25.0%	22.0%	27.0%	24.0%	27.0%	31.0%	30.0%	28.0%	30.0%	30.0%	28.0%	26.0%
Top 5 client contribution to revenues 41.0% 40.9% 42.3% 42.7% 43.0% 39.0% 39.0% 41.0% 49.8% 56.3% 52.2% 55.4% 52.1% 52.5% 43.3% 42.7% 43.5% Top 10 client contribution to revenues 64.0% 65.2% 64.8% 65.4% 63.0% 60.0% 58.0% 59.0% 65.9% 70.1% 68.8% 71.3% 70.4% 72.0% 64.0% 64.5% 64.4% Relationships with Customers (TTM) \$\begin{array}{cccccccccccccccccccccccccccccccccccc	APAC	16.0%	20.0%	18.2%	18.8%	13.0%	13.0%	14.0%	16.0%	13.0%	12.0%	11.0%	9.0%	7.5%	8.0%	7.0%	7.0%	7.0%	8.0%
Top 5 client contribution to revenues 41.0% 40.9% 42.3% 42.7% 43.0% 39.0% 39.0% 41.0% 49.8% 56.3% 52.2% 55.4% 52.1% 52.5% 43.3% 42.7% 43.5% Top 10 client contribution to revenues 64.0% 65.2% 64.8% 65.4% 63.0% 60.0% 58.0% 59.0% 65.9% 70.1% 68.8% 71.3% 70.4% 72.0% 64.0% 64.5% 64.4% Relationships with Customers (TTM) 51M+ clients 9 11 11 12 15 17 18 13 10 11 11 10 10 12 12 10 11 11 S3M + clients 7 6 6 5 6 4 3 3 3 3 4 5 5 5 5 6 6 6 6 6 6 6 5 10M + clients 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1																			
Top 10 client contribution to revenues 64.0% 65.2% 64.8% 65.4% 65	Client Concentration (In %)																		
Relationships with Customers (TTM) \$\begin{array}{cccccccccccccccccccccccccccccccccccc	Top 5 client contribution to revenues	41.0%	40.9%	42.3%	42.7%	43.0%	39.0%	39.0%	41.0%	49.8%	56.3%	52.2%	55.4%	52.1%	52.5%	43.3%	42.7%	43.5%	44.1%
\$1M+clients 9 11 11 12 15 17 18 13 10 11 11 10 10 12 12 10 11 \$3M+clients 7 6 5 6 4 3 3 3 3 4 5 5 5 5 6 6 6 6 6 5 6 5 6 4 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Top 10 client contribution to revenues	64.0%	65.2%	64.8%	65.4%	63.0%	60.0%	58.0%	59.0%	65.9%	70.1%	68.8%	71.3%	70.4%	72.0%	64.0%	64.5%	64.4%	63.1%
\$1M+clients 9 11 11 12 15 17 18 13 10 11 11 10 10 12 12 10 11 \$3M+clients 7 6 5 6 4 3 3 3 3 4 5 5 5 5 6 6 6 6 6 5 6 5 6 7 7 7 7 7 7 7	Relationships with Customers (TTM)																		
\$3M + clients		9	11	11	12	15	17	18	13	10	11	11	10	10	12	12	10	11	7
		7		5		4		3	3	_	5		5	6	6	6	6	6	6
	\$10M + clients		-		-	-	1	1	1	1	1	1	1	1	1	1	1	1	1
$ UTIIIZATION, INCLUDING TRAINGES (IN %)^* 85.7% 79.6% 82.0% 81.7% 73.9% 74.8% 74.1% 72.3% 75.7% 76.4% 77.5% 81.4% 80.4% 80.0% 77.2% 79.6% 81.4% 80.0% 79.6% 81.4% 80.0% 79.6% 81.4% $	Utilization, including trainees (In %)*	85.7%	79.6%	82.0%	81.7%	73.9%	74.8%	74.1%	72.3%	76.4%	75.7%	76.4%	77.5%	81.4%	80.4%	80.0%	77.2%	79.6%	78.6%
Revenue Split (In ₹ Million)	Revenue Split (In 7 Million)																		
Onsite 214 271 257 226 295 330 359 331 423 495 400 309 494 465 467 403 411		214	271	257	226	205	330	350	321	423	405	4∩∩	300	404	465	467	403	411	401
Offshore 884 835 882 847 835 798 831 926 923 860 814 821 849 823 852 845 765																			776
				302]	333			.20	.23	200]		2.,]				.,,
Revenue by Project Type (In ₹ Million)			6.0	=00	7-0	,	0	700	0.0	700	7.0	7.0		70-		000			001
Time and Material (including compensation) 814 818 799 758 656 814 799 812 793 743 764 785 811 880 874 844							_		-										826
Fixed Price 284 288 340 314 475 315 391 446 554 612 471 367 558 476 439 374 332	rixed Price	284	288	340	314	475	315	391	446	554	612	471	367	558	476	439	374	332	351