

#### Media Release – FOR IMMEDIATE RELEASE

**Bangalore, 22 January 2018:** Sasken Technologies Limited (formerly Sasken Communication Technologies Limited) (BSE: 532663, NSE: SASKEN) today announced its consolidated results as per Ind AS for the quarter and nine months ended December 31, 2017.

Speaking on the occasion, Rajiv C Mody, Chairman, Managing Director & CEO, Sasken Technologies Limited said: Our acknowledged leadership in providing the full complement of Product Engineering Services combined with our expertise in providing Digital Transformation Services is unique and unparalleled. We are endeavouring to maintain our growth trajectory and our bouquet of differentiated services, deep technical expertise and entrenched customer relationships will give the necessary impetus for our growth.

# Performance Snapshot for the Quarter: Q3 FY 18

- Consolidated Revenues for Q3 FY 18 at ₹ 131.87 Crore
  - Up 5.6 % sequentially over the previous quarter
  - Up 19.1 % YoY from Q3 FY 17
- Consolidated EBIDTA for Q3 FY 18 at ₹ 16.39 Crore
  - Down 12.5 % sequentially over the previous quarter
  - Up 203.7 % YoY from Q3 FY 17
- Consolidated PAT for Q3 FY 18 at ₹ 20.37 Crore
  - Up 8.5 % sequentially over the previous quarter
  - Up 125.3 % YoY from Q3 FY 17
  - PAT Margins for the quarter at 15.4 %

### Key Business metrics for the Quarter: Q3 FY 18

- Software services revenues for Q3 FY 18 at ₹ 131.87 Crore
  - Up 5.6 % sequentially over the previous quarter
  - Up 19.1 % YoY from Q3 FY 17
- Consolidated EBIDTA margins were at 12.4 %.
- Revenue contribution from
  - The Top five customers stood at 43.3 % and
  - From Top 10 customers at 64.0 %
- Consolidated EPS was at ₹ 11.91 for the guarter
- Added 8 new customers during the quarter taking the total number of active customers to 123

A fact sheet providing the operating metrics for the company and a presentation for analysts can be downloaded from the investor section of the corporate website <a href="https://www.sasken.com">www.sasken.com</a>

# **About Sasken:**

Sasken is a specialist in Product Engineering and Digital Transformation providing concept-to-market, chip-to-cognition R&D services to global leaders in Semiconductor, Automotive,



Industrials, Smart Devices & Wearables, Enterprise Grade Devices, Satcom, and Retail industries. With over 27 years in Product Engineering and Digital Transformation and 70+ patents, Sasken has transformed the businesses of over a 100 Fortune 500 companies, powering over a billion devices through its services and IP. For more details, visit <a href="https://www.sasken.com">www.sasken.com</a>

### **Disclaimer on Forward Looking Statements:**

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on our business activities or investments, changes in the laws and regulations that apply to the Indian IT services industry, including with respect to tax incentives and export benefits, adverse changes in foreign laws, including those relating to outsourcing and immigration, increasing competition in and the conditions of the Indian and global IT services industry, the prices we are able to obtain for our services, wage levels in India for IT professionals, the loss of significant customers the monetary and interest policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic and foreign laws, regulations and taxes and changes in competition in the information technology/ telecommunication industries. Additional risks that could affect our future operating results are more fully described in our Red herring filing. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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