



SASKEN

Consolidated Results for the quarter ended December 31, 2021

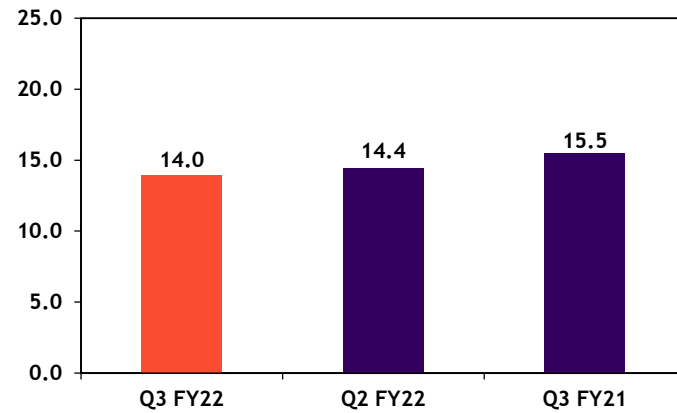
Safe Harbor Clause

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on our business activities or investments, changes in the laws and regulations that apply to the Indian IT services industry, including with respect to tax incentives and export benefits, adverse changes in foreign laws, including those relating to outsourcing and immigration, increasing competition in and the conditions of the Indian and global IT services industry, the prices we are able to obtain for our services, wage levels in India for IT professionals, the loss of significant customers, the monetary and interest policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic and foreign laws, regulations and taxes and changes in competition in the information technology/telecommunication industries. Additional risks that could affect our future operating results are more fully described in our Red Herring filing. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.



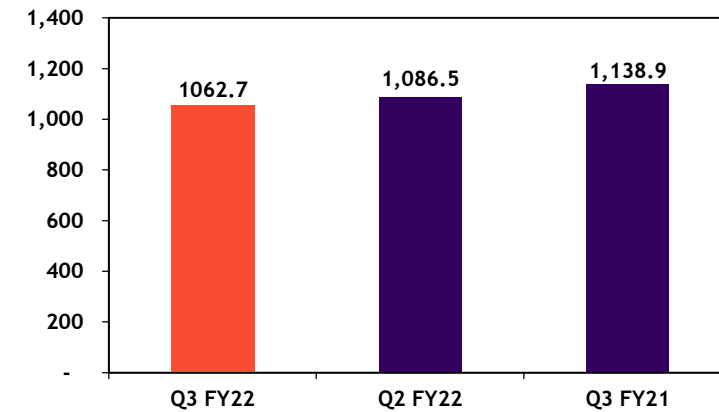
Performance Snapshot - Q3 FY22 - Consolidated

Consolidated Revenues (\$. Million)



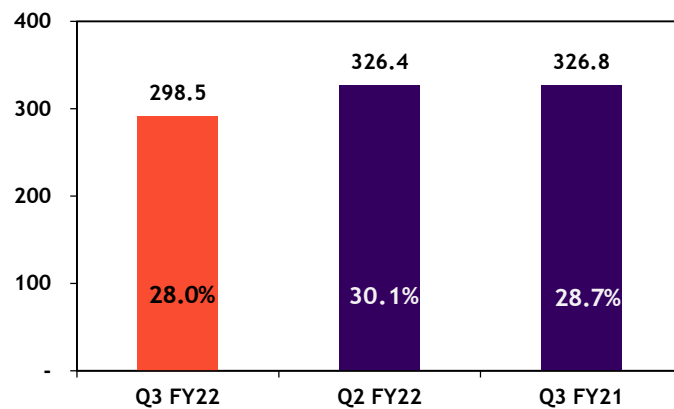
QoQ Growth: -2.8% ; YoY Growth: -9.4%

Consolidated Revenues (₹. Million)



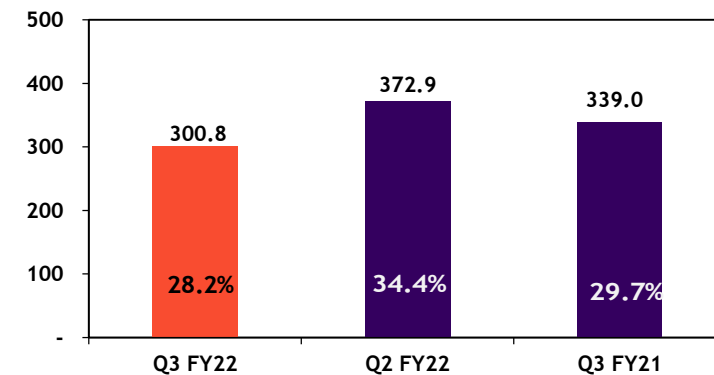
QoQ Growth: -2.2% ; YoY Growth: -6.7%

Consolidated EBIT (₹. Million)



QoQ Growth: -8.6% ; YoY Growth: -8.7%

Consolidated PAT (₹. Million)



QoQ Growth: -19.3% ; YoY Growth: -11.3%



Income Statement Summary - Q3 FY22 - Consolidated

(₹. Million)

Particulars	Q3 FY22	%	Q2 FY22	%	Q3 FY21	%	Growth over	
							Q2 FY22	Q3 FY21
Revenues	1,062.71	100.0%	1,086.49	100.0%	1,138.89	100.0%	-2.2%	-6.7%
Cost of Revenue	579.95	54.6%	558.47	51.4%	622.04	54.6%	-3.8%	6.8%
Gross Profit	482.76	45.4%	528.02	48.6%	516.85	45.4%	-8.6%	-6.6%
SG&A	167.74	15.8%	184.86	17.0%	166.97	14.7%	9.3%	-0.5%
EBITDA	315.02	29.6%	343.16	31.6%	349.88	30.7%	-8.2%	-10.0%
Depreciation and amortisation expense	16.50	1.6%	16.72	1.5%	23.05	2.0%	1.3%	28.4%
EBIT	298.52	28.0%	326.44	30.1%	326.83	28.7%	-8.6%	-8.7%
Other Income	76.75	7.2%	124.68	11.5%	101.70	8.9%	-38.4%	-24.5%
Interest Expense	0.10	0.0%	0.13	0.0%	0.10	0.0%	-23.1%	
Profit/(loss) before tax	375.17	35.2%	450.99	41.6%	428.43	37.6%	-16.8%	-12.4%
Taxes	74.38	7.0%	78.08	7.2%	89.41	7.9%	4.7%	16.8%
PAT	300.79	28.2%	372.91	34.4%	339.02	29.7%	-19.3%	-11.3%



Income Statement Summary - Q3 FY22 - Consolidated

Nature wise

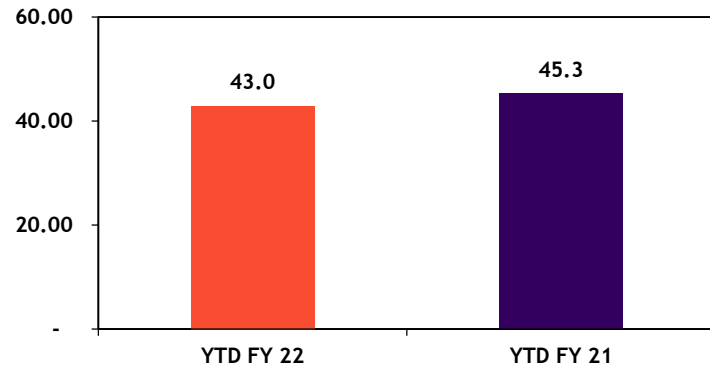
(₹. Million)

Particulars	Q3 FY22	%	Q2 FY22	%	Q3 FY21	%	Growth over	
							Q2 FY22	Q3 FY21
Revenue from Operations	1,062.71	100.0%	1,086.49	100.0%	1,138.89	100.0%	-2.2%	-6.7%
Other Income	76.75	7.2%	124.68	11.5%	101.70	8.9%	-38.4%	-24.5%
Total Revenue	1,139.46	107.2%	1,211.17	111.5%	1,240.59	108.9%	-5.9%	-8.2%
Employee benefit expense	641.63	60.4%	644.07	59.3%	662.15	58.2%	0.4%	3.1%
Other expenses	106.06	10.0%	99.26	9.1%	126.86	11.1%	-6.9%	16.4%
Depreciation and amortization expense	16.50	1.6%	16.72	1.5%	23.05	2.0%	1.3%	28.4%
Finance cost	0.10	0.0%	0.13	0.0%	0.10	0.0%	23.1%	0.0%
Total Expenses	764.29	72.0%	760.18	69.9%	812.16	71.3%	-0.5%	5.9%
Profit/(loss) before tax	375.17	35.2%	450.99	41.6%	428.43	37.6%	-16.8%	-12.4%
Tax Expenses	74.38	7.0%	78.08	7.2%	89.41	7.9%	4.7%	16.8%
Profit After Tax	300.79	28.2%	372.91	34.4%	339.02	29.7%	-19.3%	-11.3%



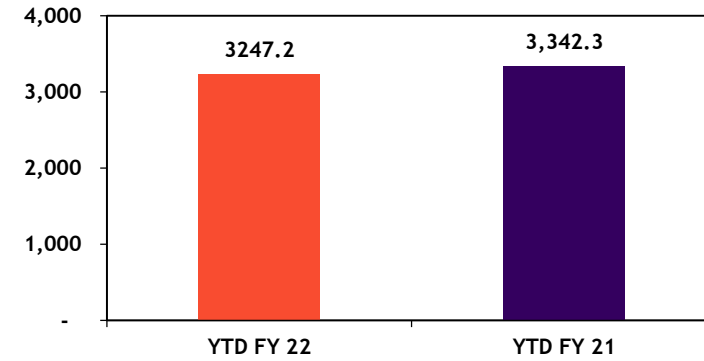
Performance Snapshot - YTD FY22 - Consolidated

Consolidated Revenues (\$. Million)



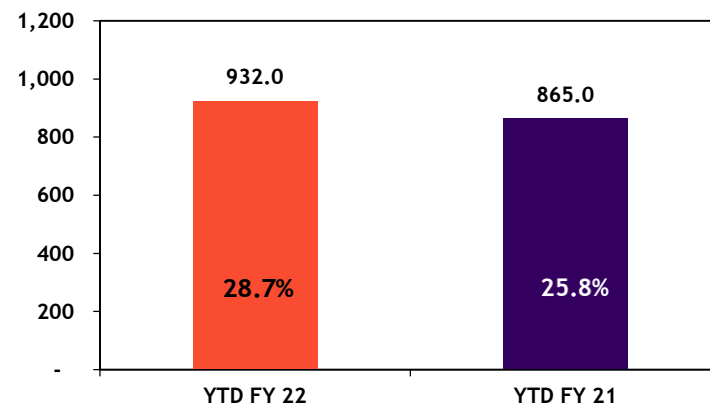
YoY Growth: -5.1%

Consolidated Revenues (₹. Million)



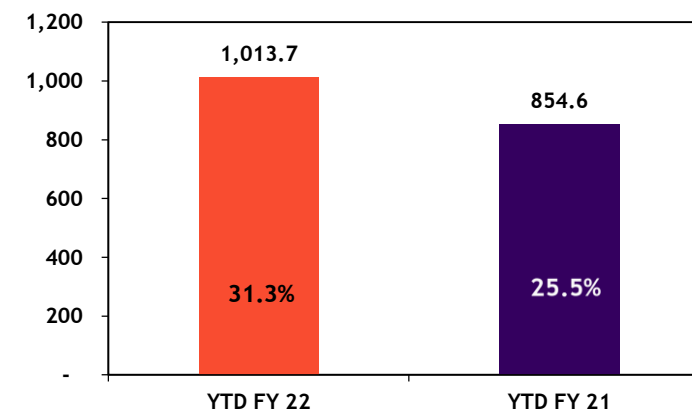
YoY Growth: -2.8%

Consolidated EBIT (₹. Million)



YoY Growth: 7.7%

Consolidated PAT (₹. Million)



YoY Growth: 18.6%



Income Statement Summary - YTD FY22 - Consolidated

(₹. Million)

Particulars	YTD FY 22	%	YTD FY 21	%	Growth over YTD FY 21
Revenues	3,247.24	100.0%	3,342.30	100.0%	-2.8%
Cost of Revenue	1,735.20	53.4%	1,870.19	56.0%	7.2%
Gross Profit	1,512.04	46.6%	1,472.11	44.0%	2.7%
SG&A	531.17	16.4%	526.76	15.8%	-0.8%
EBITDA	980.87	30.2%	945.35	28.2%	3.8%
Depreciation and amortisation expense	48.85	1.5%	80.33	2.4%	39.2%
EBIT	932.02	28.7%	865.02	25.8%	7.7%
Other Income	307.42	9.5%	237.68	7.1%	29.3%
Interest Expenses	0.38	0.0%	1.33	0.0%	71.4%
Profit/(loss) before tax	1,239.06	38.2%	1,101.37	32.9%	12.5%
Taxes	225.39	6.9%	246.78	7.4%	8.7%
Profit After Tax	1,013.67	31.3%	854.59	25.5%	18.6%



Income Statement Summary - YTD FY22 - Consolidated

Nature wise

(₹. Million)

Particulars	YTD FY 22	%	YTD FY 21	%	Growth over
					YTD FY 21
Revenue from Operations	3,247.24	100.0%	3,342.30	100.0%	-2.8%
Other Income	307.42	9.5%	237.68	7.1%	29.3%
Total Revenue	3,554.66	109.5%	3,579.98	107.1%	-0.7%
Employee benefit expense	1,939.07	59.7%	2,009.35	60.1%	3.5%
Other operational expense	327.30	10.1%	387.60	11.7%	15.6%
Depreciation and amortization expense	48.85	1.5%	80.33	2.4%	39.3%
Finance cost	0.38	0.0%	1.33	0.0%	71.4%
Total Expenses	2,315.60	71.3%	2,478.61	74.2%	6.6%
Profit/(loss) before tax	1,239.06	38.2%	1,101.37	32.9%	12.5%
Tax Expenses	225.38	6.9%	246.78	7.4%	8.7%
Profit After Tax	1,013.68	31.3%	854.59	25.5%	18.6%



Balance Sheet Summary - Consolidated (1 of 2)

(₹. Million)

Particulars	December 31, 2021	%	March 31, 2021	%
ASSETS				
Non current assets				
Property, plant and equipment	325.17	4.4%	337.43	5.0%
Capital work-in-progress	0.67	0.0%	0.07	0.0%
Property, plant and equipment (incl CWIF	325.84	4.4%	337.51	5.0%
Right to use assets	3.85	0.1%	-	
Intangible assets	0.31	0.0%	1.82	0.0%
Financial assets				
(a) Investments	4,417.78	59.6%	3,416.76	51.2%
(b) Other financial assets	11.13	0.2%	13.61	0.2%
Deferred tax assets	82.64	1.1%	58.91	0.9%
Income tax assets	453.09	6.1%	415.06	6.2%
Other non-current assets	0.12	0.0%	0.06	0.0%
Total non-current assets	5,294.76	71.5%	4,243.73	63.5%
(a) Investments	703.36	9.5%	706.91	10.6%
(b) Trade receivables	744.40	10.0%	665.99	10.0%
(c) Unbilled revenue and contract assets	256.53	3.5%	367.26	5.5%
(d) Cash and cash equivalents	257.91	3.5%	528.52	7.9%
Current tax assets (net)				
(e) Derivative assets	46.09	0.6%	49.51	0.7%
(e) Other financial assets	41.34	0.6%	58.94	0.9%
Other current assets	69.47	0.9%	65.15	1.0%
Total current assets	2,119.10	28.5%	2,442.28	36.5%
Total	7,413.86	100.0%	6,686.01	100.0%



Balance Sheet Summary - Consolidated (2 of 2)

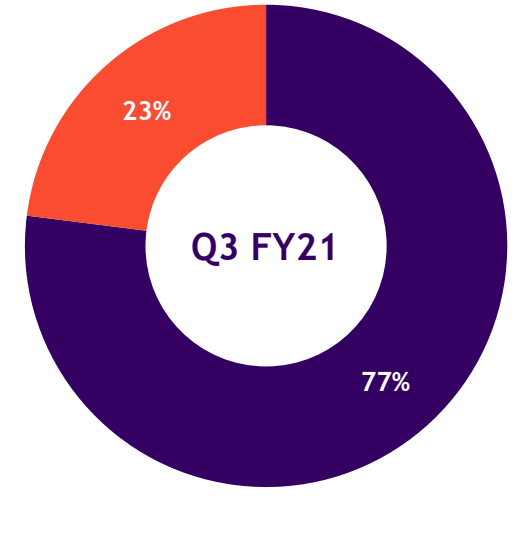
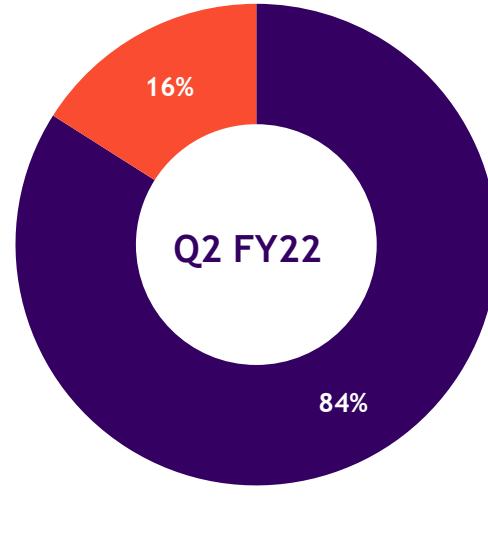
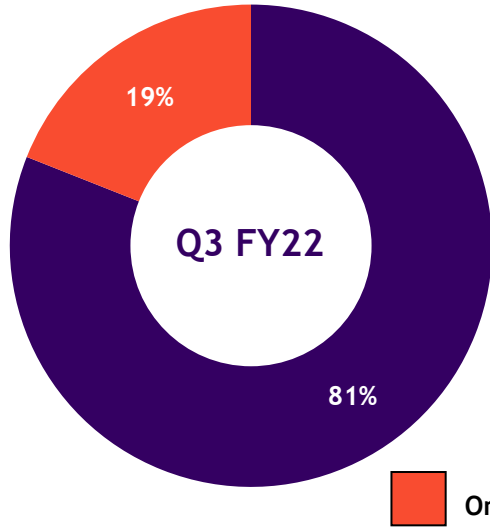
(₹. Million)

Particulars	December 31, 2021	%	March 31, 2021	%
EQUITY AND LIABILITIES				
Equity share capital	150.51	2.0%	150.51	2.3%
Other equity	6,112.33	82.4%	5,494.98	82.2%
Total Equity	6,262.84	84.4%	5,645.49	84.5%
Lease liabilities	3.93	0.1%	-	0.0%
Provisions	75.97	1.0%	62.68	0.9%
Total non-current liabilities	79.90	1.1%	62.68	0.9%
Financial liabilities				
(a) Trade payables	125.10	1.7%	138.62	2.1%
(b) Other financial liabilities	286.97	3.9%	236.32	3.5%
Deferred revenue	10.60	0.1%	9.20	0.1%
Other current liabilities	219.31	3.0%	211.13	3.2%
Provisions	141.72	1.9%	159.48	2.4%
Income tax liabilities	287.42	3.9%	223.09	3.3%
Total current liabilities	1,071.12	14.5%	977.84	14.6%
Total	7,413.86	100.0%	6,686.01	100.0%



Metrics - Q3 FY22

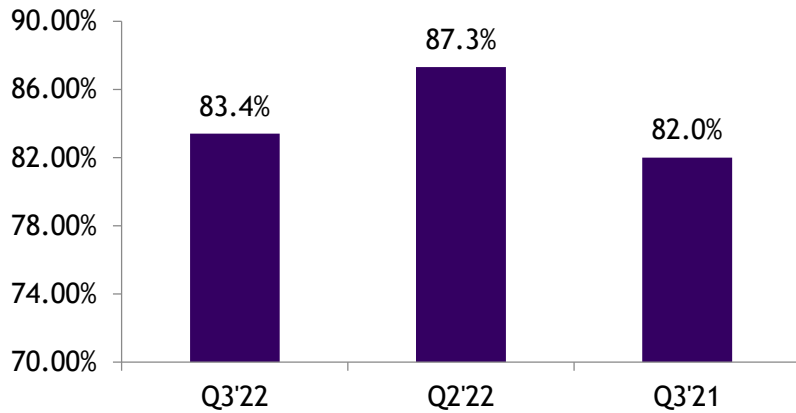
Revenue Mix - Delivery



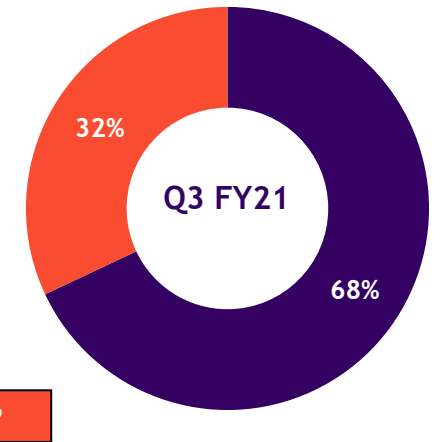
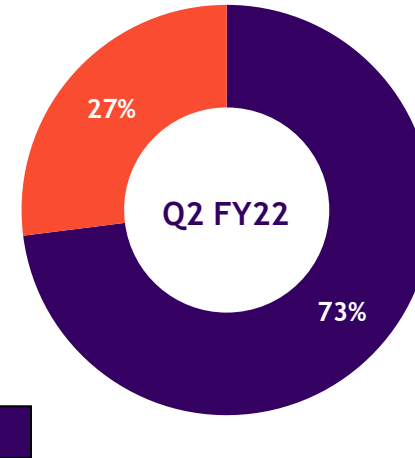
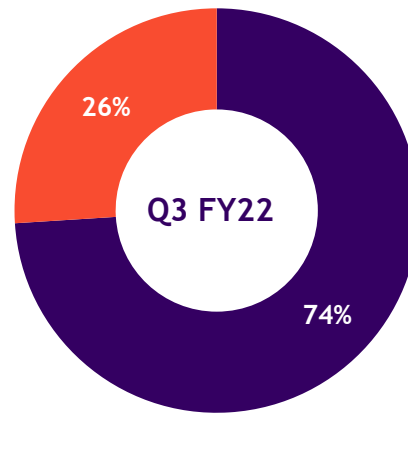
Onsite

Offshore

Utilization



Revenue Mix - Project Type



T&M

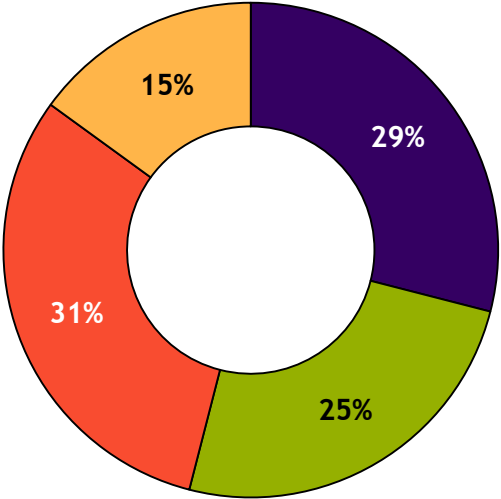
FPP

- FPP includes all non T&M revenues

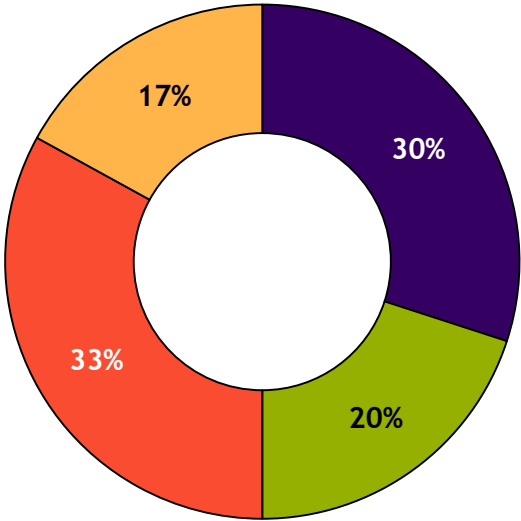


Geography Wise Revenue - Q3 FY22

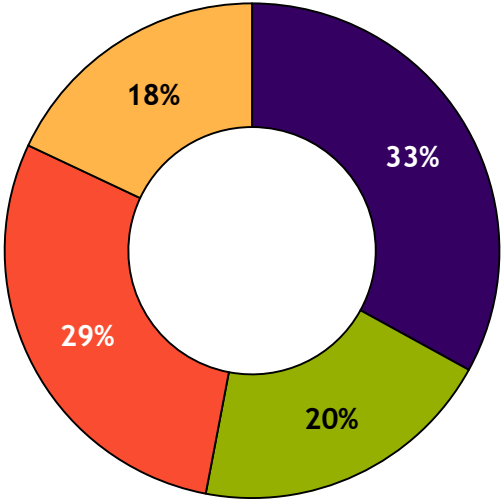
Q3 FY22



Q2 FY22



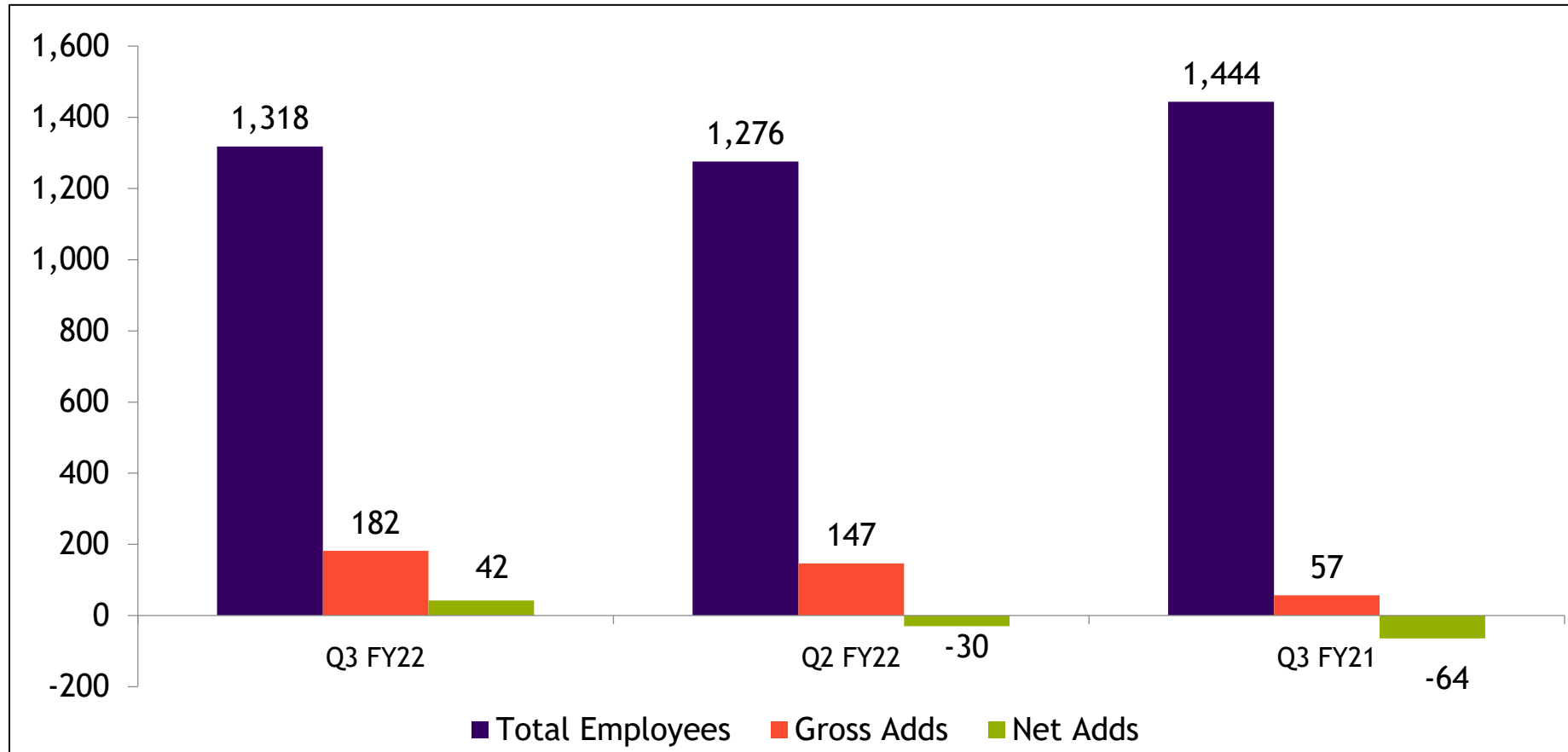
Q3 FY21



North America EMEA India APAC



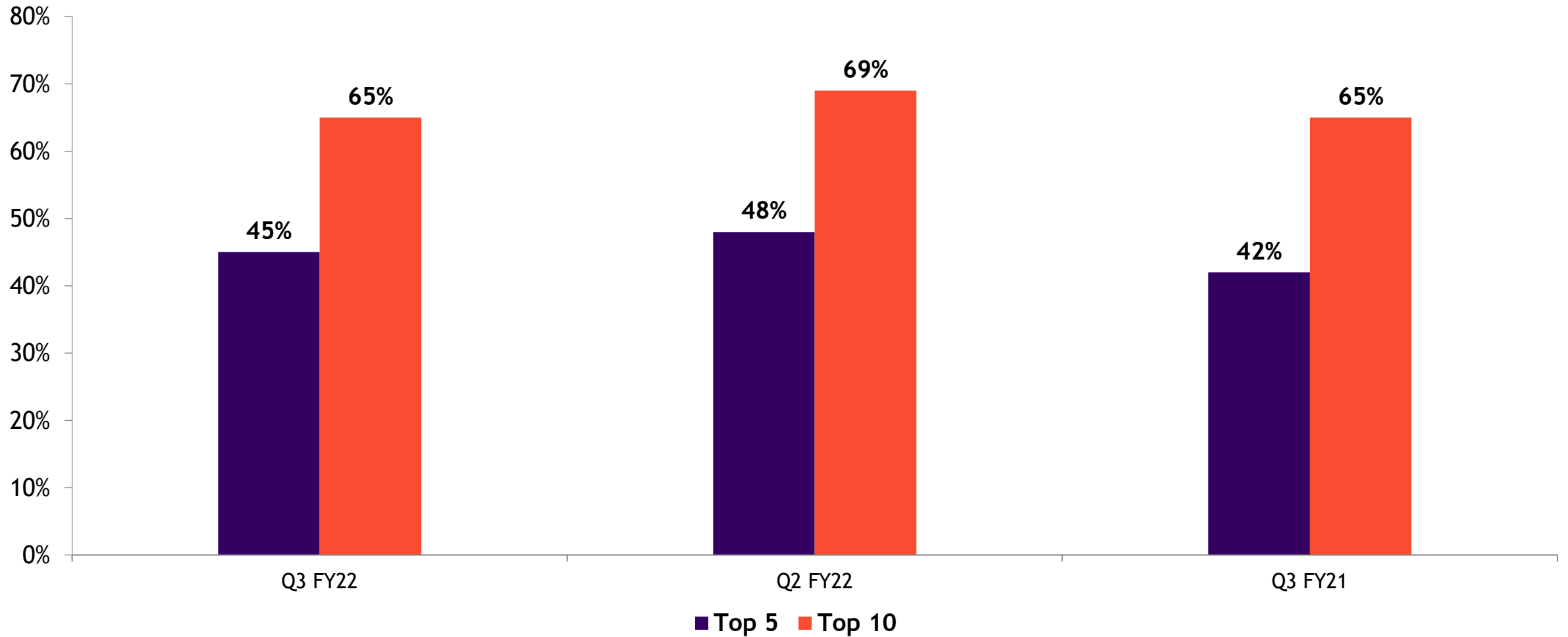
Human Resources Metrics - Q3 FY22



Attrition %	Q3 FY22	Q2 FY22	Q3 FY21
Attrition LTM %	36.4%	35.0%	23.1%
Annualised Attrition Quarterly %	39.8%	48.6%	29.5%



Customer Concentration - Q3 FY22





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Thank You

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