

	Q2 FY 16	Q1 FY 16	Q4 FY 15	Q3 FY 15	Q2 FY 15	Q1 FY 15
Employee Metrics						
Employees, period end						
Total Employees (Consolidated)	1,968	1,925	1,919	1,916	1,889	1,858
Services S/W, Product S/W and technical professionals	1,714	1,675	1,706	1,704	1,687	1,658
Corporate	254	250	213	212	202	200
Hiring Metrics						
Gross Adds	199	151	150	161	151	103
Net Adds	43	6	3	27	31	(48)
Attrition % Annualized (Based on Voluntary attrition only)	25.1%	25.0%	25.0%	24.0%	21.8%	25.5%
Attrition % LTM (Based on Voluntary attrition only)	24.4%	23.7%	23.8%	24.8%	26.7%	29.3%
Revenue by geography - Consolidated (In %)						
North America	30%	31%	34%	35%	34%	38%
EMEA	35%	35%	32%	36%	36%	34%
India	26%	24%	22%	20%	20%	20%
APAC	9%	10%	12%	9%	10%	8%
Client Concentration (In %)						
Top 5 client contribution to revenues	49.0%	50.2%	50.6%	49.0%	46.4%	40.8%
Top 10 client contribution to revenues	69.0%	67.1%	67.2%	65.9%	64.7%	56.1%
Relationships with Tier 1 Customers - Services+Products						
< 1 Million dollar customers - Trailing 12 months	12	12	13	10	9	12
1 < >3 Million dollar customers - Trailing 12 months	6	6	5	7	7	7
3 < >10 Million dollar customers - Trailing 12 months	5	5	6	6	7	7
10 < >20 Million dollar customers - Trailing 12 months	1	1				
> 20 Million dollar customers - Trailing 12 months						
Utilization, including trainees (Services Only - In %)*	82.0%	78.1%	74.9%	74.2%	72.1%	70.3%
Revenue Split (Products Only) (In ₹ Million)						
License fees		-	2	-	-	1
Royalties	14	17	15	16	13	17
Customization	86	-	13	12	22	6
Revenue Split (Services Only) (In ₹ Million)						
Onsite	468	432	422	465	473	514
Offshore	711	637	585	575	568	537
Revenue by Project Type (Services Only) (In ₹ Million)						
Time and Material (including compensation)	997	918	881	936	928	930
Fixed Price	182	151	126	104	113	121

*Note: Services Utilization rehased including Management numbers for Utilization calculations retrospectively; excludes exceptional item unless explicitly stated