## SASKEN COMMUNICATION TECHNOLOGIES LIMITED

139/ 25, RING ROAD, DOMLUR, BANGALORE 560071
AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2014
(Rs. in lakhs)

| PART I |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI. No. | Particulars | Quarter ended |  |  | Nine Months ended |  | Year ended |
|  |  | $\begin{gathered} \hline \text { December 31, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2014 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2013 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2014 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2014 \end{gathered}$ |
| 1 | Net Sales/ Income from Operations | 8,699.27 | 8,850.06 | 8,644.42 | 26,052.61 | 26,043.76 | 35,393.20 |
| 2 | Expenditure |  |  |  |  |  |  |
|  | a. Cost of materials consumed | - | - | - | - | - | - |
|  | b. Purchases of Stock-In-Trade |  |  | - | - | - | - |
|  | c. Changes in Work-In-Progress | 30.51 | (57.67) | 78.29 | (14.58) | 9.69 | 84.70 |
|  | d. Employee benefits expense | 6,531.51 | 6,697.33 | 5,859.54 | 19,450.68 | 17,714.66 | 23,928.77 |
|  | e. Depreciation and amortization expense | 278.32 | 273.56 | 237.55 | 881.54 | 724.04 | 953.32 |
|  | f. Other expenses | 1,572.08 | 1,481.86 | 1,859.66 | 4,676.95 | 5,728.11 | 7,863.40 |
|  | Total | 8,412.42 | 8,395.08 | 8,035.04 | 24,994.59 | 24,176.50 | 32,830.19 |
| 3 | Profit/ (Loss) from Operations before Other Income, finance costs and Exceptional Items (1-2) | 286.85 | 454.98 | 609.38 | 1,058.02 | 1,867.26 | 2,563.01 |
| 4 | Other Income | 565.21 | 1,009.05 | 991.02 | 1,864.57 | 4,152.54 | 6,067.34 |
| 5 | Profit before finance costs and Exceptional Items (3+4) | 852.06 | 1,464.03 | 1,600.40 | 2,922.59 | 6,019.80 | 8,630.35 |
| 6 | Finance costs | - | - | - | - | - | - |
| 7 | Profit after finance costs but before Exceptional Items (5-6) | 852.06 | 1,464.03 | 1,600.40 | 2,922.59 | 6,019.80 | 8,630.35 |
| 8 | Exceptional income/ (expenses) (Refer note 6) |  |  |  |  |  |  |
|  | Revenue and interest from litigated items | 1,354.11 | 25,338.80 | - | 26,692.91 | - | - |
|  | Employee related payments | - | $(1,500.00)$ | - | $(1,500.00)$ | - | - |
|  | Diminution of investment in subsidiaries | - | $(3,536.89)$ | (951.15) | $(3,536.89)$ | $(1,197.39)$ | $(1,197.39)$ |
|  | Total | 1,354.11 | 20,301.91 | (951.15) | 21,656.02 | $(1,197.39)$ | (1,197.39) |
| 9 | Profit from Ordinary Activities before tax (7+8) | 2,206.17 | 21,765.94 | 649.25 | 24,578.61 | 4,822.41 | 7,432.96 |
| 10 | Tax expense | 674.81 | 8,419.71 | 426.94 | 9,240.63 | 1,324.10 | 1,639.83 |
| 11 | Net Profit from Ordinary Activities after tax (9-10) | 1,531.36 | 13,346.23 | 222.31 | 15,337.98 | 3,498.31 | 5,793.13 |
| 12 | Extraordinary Item (net of tax expense) | - | - | - | - | - | - |
| 13 | Net Profit for the period (11-12) | 1,531.36 | 13,346.23 | 222.31 | 15,337.98 | 3,498.31 | 5,793.13 |
| 14 | Paid-up equity share capital (at par Value of Rs. 10 each) | 2,134.04 | 2,131.74 | 2,124.20 | 2,134.04 | 2,124.20 | 2,127.76 |
| 15 | Reserves excluding revaluation reserves | 42,806.06 | 41,968.98 | 31,178.88 | 42,806.06 | 31,178.88 | 33,138.31 |
| 16 | Earnings Per Share (EPS) (not annualised) (In Rs.) |  |  |  |  |  |  |
|  | a) Basic and diluted EPS before Exceptional items |  |  |  |  |  |  |
|  | - Basic | 2.99 | 5.39 | 5.53 | 10.54 | 22.27 | 33.09 |
|  | - Diluted | 2.99 | 5.38 | 5.51 | 10.52 | 22.23 | 32.87 |
|  | b) Basic and diluted EPS after Exceptional items |  |  |  |  |  |  |
|  | - Basic | 7.18 | 62.67 | 1.05 | 72.02 | 16.59 | 27.42 |
|  | - Diluted | 7.17 | 62.55 | 1.04 | 71.90 | 16.56 | 27.24 |


| PART II |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI. No. | Particulars | Quarter ended |  |  | Nine Months ended |  | Year ended |
|  |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2013 \end{gathered}$ | $\begin{gathered} \hline \text { March } 31, \\ 2014 \end{gathered}$ |
| A | PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |
| 12 | Public Shareholding |  |  |  |  |  |  |
|  | - No. of shares | 13,560,982 | 13,553,382 | 13,500,596 | 13,560,982 | 13,500,596 | 13,508,338 |
|  | - Percentage of shareholding | 63.55\% | 63.58\% | 63.56\% | 63.55\% | 63.56\% | 63.49\% |
|  | Promoters and promoter group Shareholding |  |  |  |  |  |  |
|  | a) Pledged/ Encumbered |  |  |  |  |  |  |
|  | - Number of shares | - | - | - | - | - | - |
|  | - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | - | - | - | - | - | - |
|  | - Percentage of shares (as a \% of the total share capital of the Company) | - | - | - | - | - | - |
|  | b) Non-encumbered |  |  |  |  |  |  |
|  | - Number of Shares | 7,779,391 | 7,763,991 | 7,741,377 | 7,779,391 | 7,741,377 | 7,769,235 |
|  | - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
|  | - Percentage of shares (as a\% of the total share capital of the Company) | 36.45\% | $36.42 \%$ | 36.44\% | $36.45 \%$ | 36.44\% | 36.51\% |


|  | Particulars | Quarter Ended <br> December 31, 2014 |
| :---: | :--- | ---: |
| B | INVESTOR COMPLAINTS |  |
|  | Pending at the beginning of the quarter | Nil |
|  | Received during the quarter | 12 |
|  | Disposed during the quarter |  |
| Remaining unresolved at the end of quarter | 12 |  |
|  |  | Nil |

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(Rs. in lakhs)

| SI. No. |  | Quarter ended |  |  | Nine Months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ | $\begin{aligned} & \text { September 30, } \\ & 2014 \end{aligned}$ | $\begin{gathered} \hline \text { December 31, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2013 \end{gathered}$ | March 31, <br> 2014 |
| 1 | Segment Revenue |  |  |  |  |  |  |
|  | Software Services | 8,622.72 | 8,792.96 | 8,590.25 | 25,820.04 | 25,828.04 | 35,083.49 |
|  | Software Products | 76.55 | 57.10 | 54.17 | 232.57 | 215.72 | 309.71 |
|  | Total | 8,699.27 | 8,850.06 | 8,644.42 | 26,052.61 | 26,043.76 | 35,393.20 |
|  | Less Inter segment revenue |  | - | - | - | - | - |
|  | Net Sales/ Income from Operations | 8,699.27 | 8,850.06 | 8,644.42 | 26,052.61 | 26,043.76 | 35,393.20 |
| 2 | Segment Results (Profit(+)/ Loss(-) before tax and interest from each segment) |  |  |  |  |  |  |
| a. | Software Services | 1,941.21 | 2,235.89 | 2,399.81 | 6,168.86 | 6,952.69 | 9,478.85 |
| b. | Software Products | 40.75 | 30.43 | 20.65 | 143.86 | 68.31 | 132.37 |
|  | Total <br> Less: i) Finance costs <br> ii) Other un-allocable expenditure net of un-allocable Income <br> iii) Exchange (gain)/ loss | 1,981.96 | 2,266.32 | 2,420.46 | 6,312.72 | 7,021.00 | 9,611.22 |
|  |  |  | - | - | - | - |  |
|  |  | 1,263.38 | 895.08 | 729.37 | 3,694.57 | 2,041.35 | 1,729.04 |
|  |  | (133.48) | (92.79) | 90.69 | (304.44) | $(1,040.15)$ | (748.17) |
|  | Add: Exceptional income/ (expenses) Revenue and interest from litigated items Employee related payments Diminution of investment in subsidiaries Total |  |  |  |  |  |  |
|  |  | 1,354.11 | 25,338.80 |  | 26,692.91 | - | - |
|  |  |  | $(1,500.00)$ |  | $(1,500.00)$ | - | - |
|  |  | - | $(3,536.89)$ | (951.15) | $(3,536.89)$ | $(1,197.39)$ | $(1,197.39)$ |
|  |  | 1,354.11 | 20,301.91 | (951.15) | 21,656.02 | $(1,197.39)$ | $(1,197.39)$ |
|  | Total Profit before tax <br> Capital Employed (Segment Assets - Segment Liabilities) | 2,206.17 | 21,765.94 | 649.25 | 24,578.61 | 4,822.41 | 7,432.96 |
| 3 |  |  |  |  |  |  |  |
| a. | Software Services | 4,140.50 | 3,958.31 | 4,856.59 | 4,140.50 | 4,856.59 | 4,563.40 |
| b. | Software ProductsSub total | (15.09) | (30.88) | 1,040.31 | (15.09) | 1,040.31 | 1,004.09 |
|  |  | 4,125.41 | 3,927.43 | 5,896.90 | 4,125.41 | 5,896.90 | 5,567.49 |
| c. | Unallocated Corporate Assets <br> Less : Corporate Liabilities <br> Total Capital Employed | 46,485.03 | 54,989.45 | 35,813.11 | 46,485.03 | 35,813.11 | 33,075.29 |
|  |  | $(5,670.34)$ | $(14,816.16)$ | $(8,046.18)$ | $(5,670.34)$ | $(8,046.18)$ | $(3,015.96)$ |
|  |  | 44,940.10 | 44,100.72 | 33,663.83 | 44,940.10 | 33,663.83 | 35,626.82 |

