Consolidated Results - Q4 FY08 and Full year 2008



Safe Harbor Clause

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on our business activities or investments, changes in the laws and regulations that apply to the Indian IT services industry, including with respect to tax incentives and export benefits, adverse changes in foreign laws, including those relating to outsourcing and immigration, increasing competition in and the conditions of the Indian and global IT services industry, the prices we are able to obtain for our services, wage levels in India for IT professionals, the loss of significant customers, the monetary and interest policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic and foreign laws, regulations and taxes and changes in competition in the information technology/telecommunication industries. Additional risks that could affect our future operating results are more fully described in our Red Herring filing. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.





Performance Snapshot - Q4 FY08 - Sasken Group



Consolidated Revenues (Rs. Million)

Services - Products Revenue Mix (Rs. Million)

Income Statement Summary (Consolidated)

Rs. Million

	Q4 FY 08	%	Q3 FY 08	%	Q4 FY 07	%	Growt	h over
							Q3 FY 08	Q4 FY 07
Revenues	1,572.50	100.0%	1,413.22	100.0%	1,353.97	100.0%	11%	16.1%
Cost of Revenue	1,018.92	64.8%	976.88	69.1%	838.97	62.0%	4%	21.4%
R&D	27.38	1.7%	48.92	3.5%	75.02	5.5%	-44%	-63.5%
Gross Profit	526.21	33.5%	387.42	27.4%	439.98	32.5%	36%	19.6%
SG&A	227.34	14.5%	227.96	16.1%	244.10	18.0%	0%	-6.9%
EBITDA	298.86	19.0%	159.46	11.3%	195.88	14.5%	87%	52.6%
Depreciation	70.24	4.5%	68.85	4.9%	64.14	4.7%	2%	9.5%
Amortization	35.70	2.3%	35.43	2.5%	38.50	2.8%	1%	-7.3%
EBIT	192.92	12.3%	55.18	3.9%	93.24	6.9%	250%	106.9%
Other Income	23.74	1.5%	10.89	0.8%	8.66	0.6%	118%	174.1%
Exchange gain/(loss)	(3.97)	-0.3%	19.04	1.3%	38.77	2.9%	-121%	-110.2%
Interest	10.02	0.6%	10.01	0.7%	10.50	0.8%	0%	-4.6%
PBT	202.67	12.9%	75.10	5.3%	130.17	9.6%	170%	55.7%
Taxes	54.60	3.5%	36.49	2.6%	27.18	2.0%	50%	100.9%
PAT	148.06	9.4%	38.61	2.7%	102.99	7.6%	283%	43.8%



The profit for Q4 FY07 has been adjusted for the deferral of revised AS15. However, the profit for the Full Year FY07 remains unchanged.

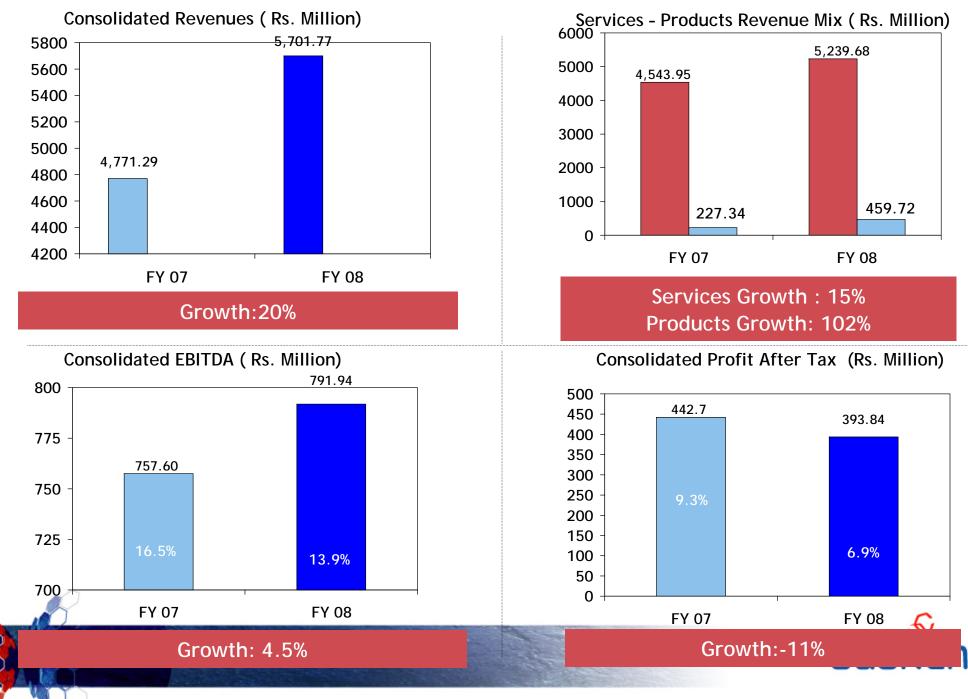
Segmental Results (Quarterly)

Rs. Million

	Q4 FY08	Q3 FY08	Q4 FY07	Growth over	
				Q3 FY08	Q4 FY07
				(QoQ)	(YoY)
Revenues	1,572.50	1,413.22	1,353.97	11%	16%
Telecom Software Services	1,394.15	1,316.62	1,266.70	6%	10%
Telecom Software Products	177.50	95.23	87.27	86%	103%
Automotive, Utilities and Industrial	0.86	1.37	-	-37%	
EBITDA	298.86	159.46	195.88	87%	53%
Telecom Software Services	249.17	193.32	250.63	29%	-1%
Telecom Software Products	67.67	(22.18)	(54.75)	405%	224%
Automotive, Utilities and Industrial	(17.98)	(11.68)	-	-54%	
EBITDA %	19.0%	11.3%	14.5%		
Telecom Software Services	17.9%	14.7%	19.8%		
Telecom Software Products	38.1%	-23.3%	-62.7%		
Automotive, Utilities and Industrial	-2091.1%	-855.7%			
Depreciation and Amortization %	6.8%	7.4%	7.6%		
Telecom Software Services	4.6%	4.8%	5.0%		
Telecom Software Products	17.2%	43.2%	45.3%		
Automotive, Utilities and Industrial	138.0%	86.7%			
EBIT%	12.3%	10.3%	6.9%		
Telecom Software Services	13.3%	9.9%	14.8%		
Telecom Software Products	20.9%	-66.5%	-108.0%		
Automotive, Utilities and Industrial	-2229.1%	-942.4%			



Performance Snapshot - Financial Year ended March 31, 2008



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Income Statement Summary - Full Year

Rs. Million

	FY 07-08	%	FY 06-07	%	
					YTD FY 07
					Increase
Revenues	5,701.77	100.0%	4,771.29	100.0%	19.5%
Cost of Revenue	3,739.29	65.6%	2,975.58	62.4%	25.7%
R&D	216.33	3.8%	195.53	4.1%	10.6%
Gross Profit	1,746.15	30.6%	1,600.18	33.5%	9.1%
SG&A	954.21	16.7%	842.58	17.7%	13.2%
EBITDA	791.94	13.9%	757.60	15.9%	4.5%
Depreciation	274.16	4.8%	218.17	4.6%	25.7%
Amortization	143.69	2.5%	48.83	1.0%	194.3%
EBIT	374.09	6.6%	490.60	10.3%	-23.7%
Other Income	54.27	1.0%	74.08	1.6%	-26.7%
Exchange gain/(loss)	179.99	3.2%	23.39	0.5%	669.7%
Interest	40.26	0.7%	44.72	0.9%	-10.0%
PBT	568.10	10.0%	543.35	11.4%	4.6%
Taxes	174.25	3.1%	100.65	2.1%	73.1%
РАТ	393.84	6.9%	442.69	9.3%	-11.0%



The impact of mark to market losses on derivatives is Rs 10.24 million.

Segmental Results (Full Year)

	FY08	FY07	Growth
			over
			FY07
			(YoY)
Revenues	5,701.77	4,771.29	20%
Telecom Software Services	5,239.68	4,543.95	15%
Telecom Software Products	459.72	227.34	102%
Automotive, Utilities and Industrial	2.37	-	
EBITDA	791.94	757.60	5%
Telecom Software Services	856.80	1,024.37	-16%
Telecom Software Products	(17.66)	(266.77)	93%
Automotive, Utilities and Industrial	(47.21)	-	
EBITDA %	13.9%	15.9%	
Telecom Software Services	16.4%	22.5%	
Telecom Software Products	-3.8%	-117.3%	
Automotive, Utilities and Industrial	-1988.8%		
Depreciation and Amortization %	7.3%	5.6%	
Telecom Software Services	4.8%	4.0%	
Telecom Software Products	35.2%	15.9%	
Automotive, Utilities and Industrial	75.7%		
EBIT%	12.3%	10.3%	
Telecom Software Services	11.6%	18.5%	
Telecom Software Products	-39.0%	-133.2%	
Automotive, Utilities and Industrial	-2064.5%		

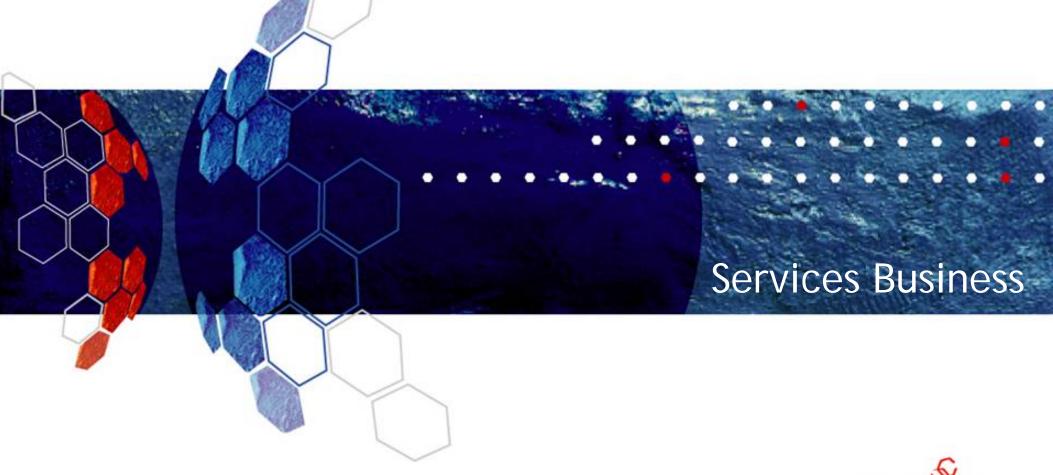
Rs. Million

Balance Sheet Summary (Consolidated)

Rs. Million

		y (consonacoa)			
	March 31, 2008	%	March 31, 2007	%	
Liabilities					
Share capital (including share application)	285.61	5.2%	285.00	5.5%	
ESOP Outstanding	52.49	1.0%	17.24	0.3%	
Reserves & Surplus	4,250.29	77.8%	3,915.27	76.2%	
Deferred Tax Liability	-		0.71	0.0%	
Borrowing	876.42	16.0%	918.50	17.9%	
Total Liabilities	5,464.80	100.0%	5,136.72	100.0%	
Assets	· · · · · ·				
Net Fixed Assets	3,072.33	56.2%	2,995.52	58.3%	
Capitalized software product costs (net of	212.36	3.9%	332.74	6.5%	
Investments	266.41	4.9%	368.06	7.2%	
Deferred Tax Asset	12.53	0.2%	6.30	0.1%	
Current Assets					
Cash and equivalents	569.33	10.4%	348.76	6.8%	
Receivables	1,332.61	24.4%	1,108.20	21.6%	
Other current assets	898.67	16.4%	755.02	14.7%	
Total Current Assets	2,800.61	51.2%	2,211.98	43.1%	
Current Liabilities	899.43	16.5%	777.88	15.1%	
Net Current Assets	1,901.18	34.8%	1,434.10	27.9%	
Total Assets	5,464.80	100.0%	5,136.72	100.0%	

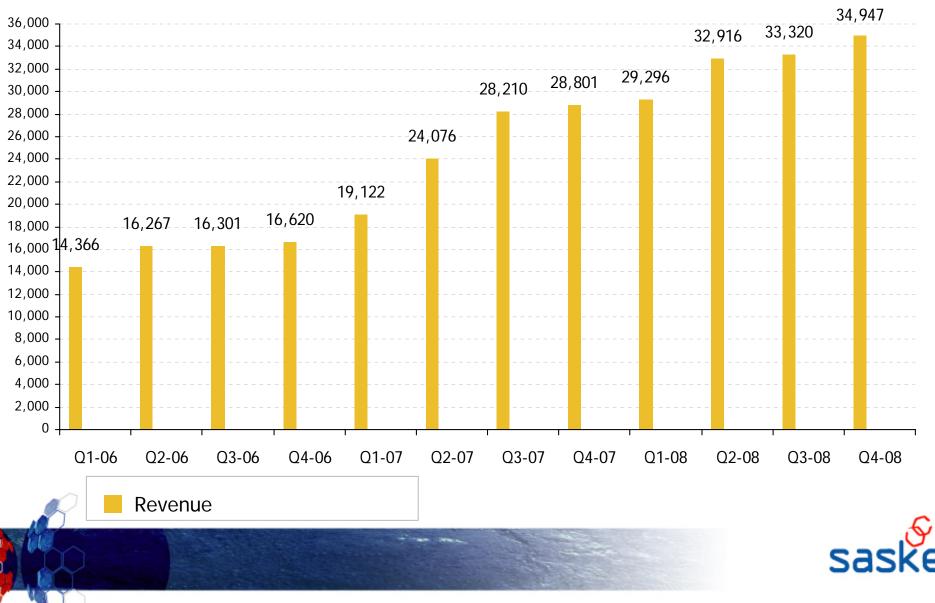






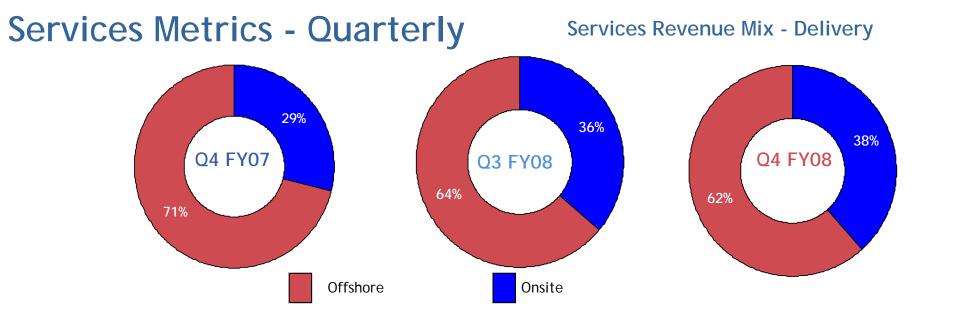
Revenue trends: Services (Consolidated)

Rev CAGR: 45% over 2 Years

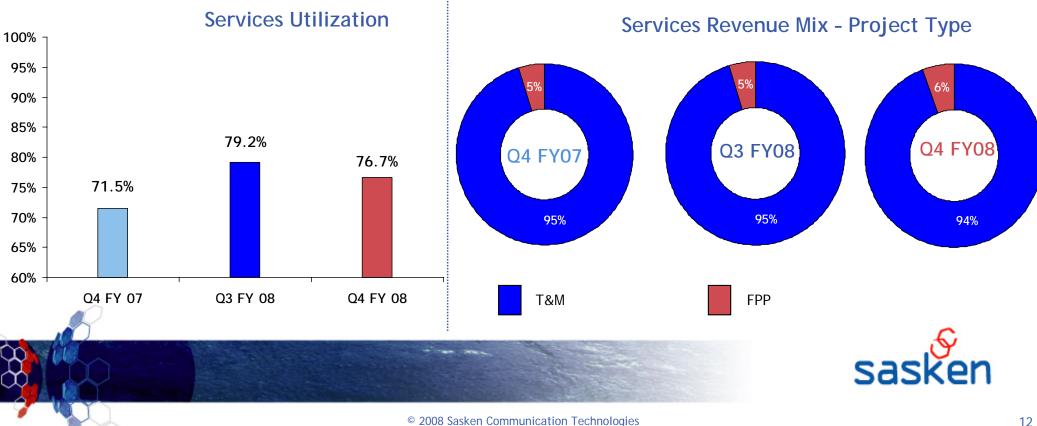


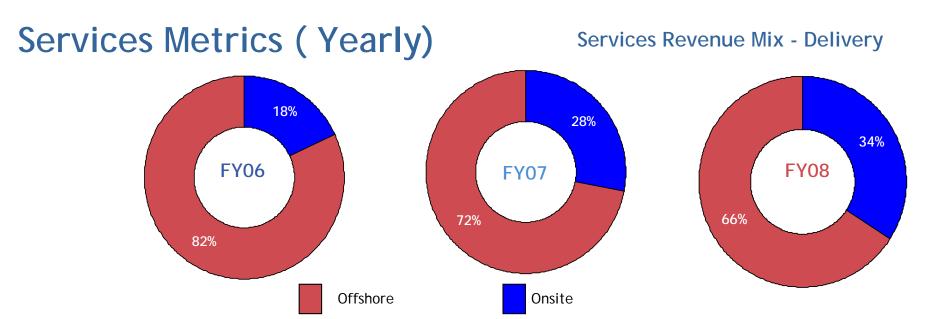
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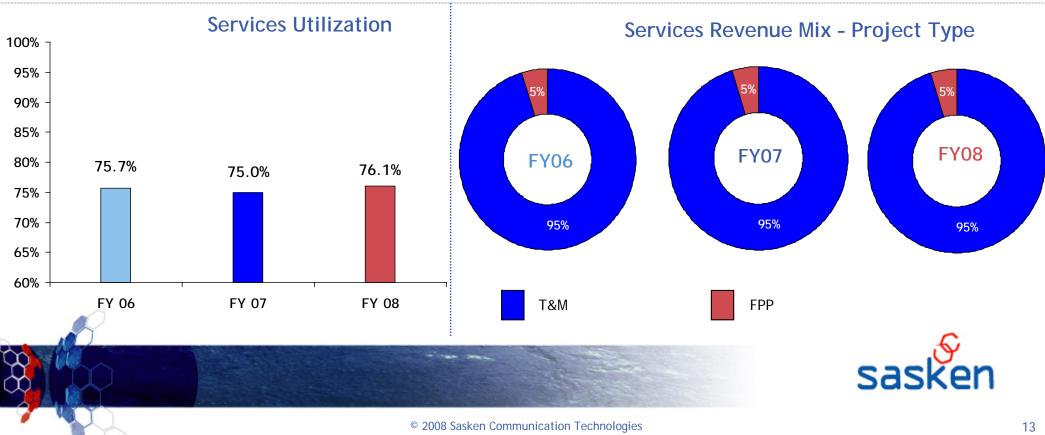


Sasken Finland revenues are treated as onsite revenues from Q2 FY07, Test labs are combined with Offshore revenues





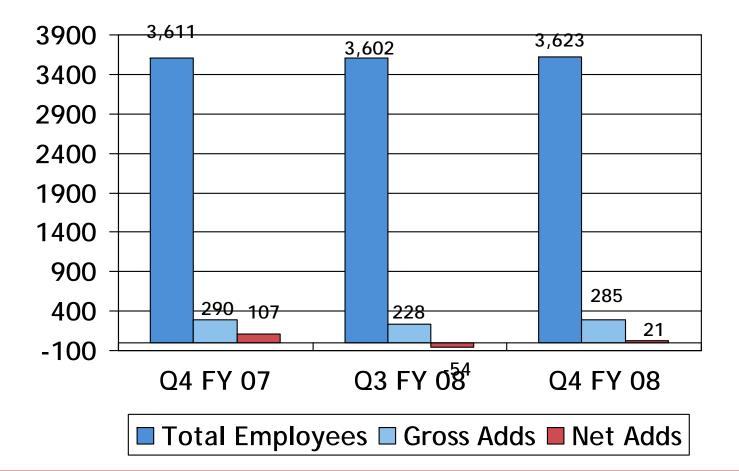
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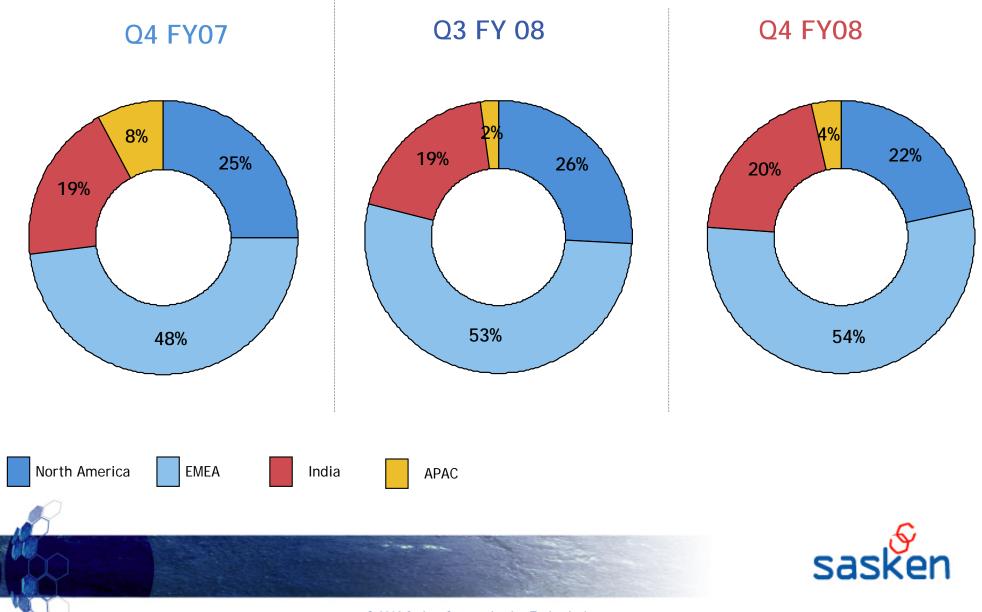
Human Resources Metrics



Voluntary Attrition for Q4 FY 08 LTM % - 24.35%, Q4 FY 08 - 24.35%



Geography Wise Revenue



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Customer Concentration

