

	Q4 FY 19	Q3 FY 19	Q2 FY 19	Q1 FY 19	Q4 FY 18	Q3 FY 18	Q2 FY 18	Q1 FY 18	Q4 FY 17
<b>Employee Metrics</b>									
Employees, period end									
Total Employees (Consolidated)	1,833	1,780	1,781	1,812	1,867	1,913	2,018	1,959	1,963
Engineering	1,600	1,552	1,552	1,580	1,637	1,685	1,785	1,729	1,728
Corporate	233	228	229	232	230	228	233	230	235
<b>Hiring Metrics</b>									
Gross Adds	213	148	137	96	124	130	170	154	131
Net Adds	53	(1)	(31)	(55)	(46)	(105)	59	(4)	(13)
<b>Attrition % Annualized (Based on Voluntary attrition only)</b>									
Attrition % LTM (Based on Voluntary attrition only)	30.3%	29.4%	30.7%	25.2%	22.7%	21.6%	15.7%	21.3%	17.7%
Attrition % LTM (Based on Voluntary attrition only)	28.2%	26.6%	24.6%	21.6%	21.0%	19.5%	18.7%	21.2%	21.0%
<b>Revenue by geography - Consolidated (In %)</b>									
North America	43%	39%	36%	39%	39%	40%	38%	37%	32%
EMEA	21%	23%	24%	23%	25%	23%	25%	28%	34%
India	24%	27%	31%	30%	28%	30%	30%	28%	26%
APAC	12%	11%	9%	8%	8%	7%	7%	7%	8%
<b>Client Concentration (In %)</b>									
Top 5 client contribution to revenues	56.3%	52.2%	55.4%	52.1%	52.5%	43.3%	42.7%	43.5%	44.1%
Top 10 client contribution to revenues	70.1%	68.8%	71.3%	70.4%	72.0%	64.0%	64.5%	64.4%	63.1%
<b>Relationships with Customers ( TTM )</b>									
\$1M + clients	11	11	10	10	12	12	10	11	7
\$3M + clients	5	5	5	6	6	6	6	6	6
\$10M + clients	1	1	1	1	1	1	1	1	1
<b>Utilization, including trainees (In %)*</b>									
Utilization, including trainees (In %)*	75.7%	76.4%	77.5%	81.4%	80.4%	80.0%	77.2%	79.6%	78.6%
<b>Revenue Split ( In ₹ Million)</b>									
Onsite	495	400	309	494	465	467	403	411	401
Offshore	860	814	821	849	823	852	845	765	776
<b>Revenue by Project Type ( In ₹ Million)</b>									
Time and Material (including compensation)	743	743	764	785	811	880	874	844	826
Fixed Price	612	471	367	558	476	439	374	332	351

