

North America 33% 41% 39% 41% 40% 40% 43% 39% 36% 39% 39% 40% 38% 37% EMEA 18% 19% 22% 20% 22% 20% 21% 23% 24% 23% 25% 23% 25% 25% 28% 10da 3 8 8 8 8 8 9 78 9 8 8 8 8 9 78 9 8 8 8 8		Q2 FY 21	Q1 FY 21	Q4 FY 20	Q3 FY 20	Q2 FY 20	Q1 FY 20	Q4 FY 19	Q3 FY 19	Q2 FY 19	Q1 FY 19	Q4 FY 18	Q3 FY 18	Q2 FY 18	Q1 FY 18
Total Employees, period end	Employee Metrics														
Total Employees (Consolidated)	• •														
Engineering 1,313 1,319 1,349 1,402 1,405 1,572 1,600 1,552 1,552 1,580 1,637 1,685 1,785 1,729 (Corporate 195 201 205 226 239 230 233 230 230 233 230 230 233 230 230		1.508	1.520	1,554	1.628	1.734	1.802	1.833	1.780	1.781	1.812	1.867	1.913	2.018	1.959
Corporate 195 201 205 226 239 230 233 228 229 232 230 228 233 230 230 238 228 229 232 230 228 233 230 230 230 238 230 230 238 230 230 230 238 230 230 238 230 230 230 238 230 230 230 238 230 230 230 238 230 230 238 230 230 230 238 230 230 230 238 230 230 230 238 230 230 230 238 230 230 230 238 230 230 230 238 230 230 230 238 230 230 230 238 230 230 230 238 230 230 230 238 230 230 230 230 230 230 230 230 230 230	, , , , , , , , , , , , , , , , , , , ,			,	-					•					•
Gross Adds Net Adds (12) (34) (74) (16) (68) (88) (31) 53 (1) (31) (55) (46) (105) 59 (4) (14) (15) (16) (168) (17) (17) (16) (168) (18) (17) (17) (18) (18) (18) (18) (18) (18) (18) (18			201	205	-	239	230	-			232		228	233	230
Gross Adds Net Adds (12) (34) (74) (16) (68) (88) (31) 53 (1) (31) (55) (46) (105) 59 (4) (14) (15) (16) (168) (17) (17) (16) (168) (18) (17) (17) (18) (18) (18) (18) (18) (18) (18) (18	Hiring Motrics														
Net Adds (12) (34) (74) (106) (68) (31) 53 (1) (31) (55) (46) (105) 59 (4) (115) 5		74	44	69	58	96	137	213	148	137	96	174	130	170	154
ttrition % Annualized (Based on Voluntary attrition only) 13.7% 18.5% 29.4% 24.0% 22.0% 24.0% 30.3% 29.4% 30.7% 25.2% 22.7% 21.6% 15.7% 21.3% ttrition % LTM (Based on Voluntary attrition only) 22.0% 25.1% 25.1% 26.0% 27.0% 29.0% 28.2% 26.6% 24.6% 21.6% 21.0% 19.5% 18.7% 21.2% evenue by geography - Consolidated (in %) North America 33% 41% 39% 41% 40% 40% 43% 39% 39% 39% 40% 38% 37% EMEA 18% 19% 22% 20% 22% 20% 21% 23% 24% 23% 25.5% 23% 25.8% 28.8% India 30% 27% 26% 25.6% 25% 22% 27% 24% 27% 31% 30% 28% 30% 30% 28% APAC 19% 13% 13% 14% 16% 13% 12% 11% 9% 88 88 77% 77% 78* Ilient Concentration (in %) Top 5 client contribution to revenues 42.7% 43.0% 39.0% 39.0% 41.0% 49.8% 56.3% 52.2% 55.4% 52.1% 52.5% 43.3% 42.7% 43.5% 70p 10 client contribution to revenues 65.4% 63.0% 60.0% 58.0% 59.0% 65.9% 70.1% 68.8% 71.3% 70.4% 72.0% 64.0% 64.5% 64.4% elationships with Customers (TTM) SIM + clients 12 15 17 18 13 10 11 11 10 10 12 12 10 11 23.4% 43.4% 64.4% elationships with Customers (TTM) SIM + clients 12 15 17 18 13 10 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1															
ttrition % LTM (Based on Voluntary attrition only) 22.0% 25.1% 25.1% 26.0% 27.0% 29.0% 28.2% 26.6% 24.6% 21.6% 21.0% 21.0% 19.5% 18.7% 21.2% evenue by geography - Consolidated (in %) North America 33% 41% 33% 41% 33% 41% 33% 41% 33% 41% 33% 41% 33% 41% 33% 41% 33% 41% 33% 41% 33% 40% 40% 40% 40% 40% 43% 33% 24% 23% 24% 23% 25% 23% 25% 28% India 30% 27% 26% 27% 26% 27% 22% 27% 24% 27% 31% 30% 28% 30% 30% 28% 30% 30% 30% 28% 30% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 28% 30% 30% 30% 28% 30% 30% 30% 28% 30% 30% 30% 30% 30% 30% 30% 3		` ′	, ,	` ′	` ′	` ,	, ,		` '	` ,	` ,	` ′			
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North America 33% 41% 39% 41% 40% 40% 43% 39% 36% 39% 39% 40% 38% 37% EMEA 18% 19% 22% 20% 22% 20% 21% 23% 24% 23% 25% 23% 25% 23% 25% 28% 10da 3 8 8 8 8 8 9 9 8 8 8 8 9 9 8 8 8 8 9 9 8 8 8 8 9 9 8 8 8 8 9 9 8 8 8 8 9 9 8 8 8 8 9 9 8 8 8 8 9 9 8 8 8 8 9 9 8 8 8 8 9 9 8 8 9 8 8 9 8 9 8 8 9 8 9 8 8 9 8 8 9 8 9 8 8 9 8 8 9 8 9 8 8 9 8 8 9 9 8 8 9 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 8 9 8 9 8 8	Attrition % LIM (Based on Voluntary attrition only)	22.0%	25.1%	25.1%	26.0%	27.0%	29.0%	28.2%	26.6%	24.6%	21.6%	21.0%	19.5%	18./%	21.2%
EMEA	Revenue by geography - Consolidated (In %)														
India APAC 19% 13% 13% 14% 16% 13% 12% 27% 24% 27% 31% 30% 28% 30% 30% 28% APAC 19% 13% 13% 14% 16% 13% 12% 11% 9% 8% 8% 7% 7% 7% Ilient Concentration (In %) Top 5 client contribution to revenues 42.7% 43.0% 39.0% 39.0% 41.0% 49.8% 56.3% 52.2% 55.4% 52.1% 52.5% 43.3% 42.7% 43.5% Top 10 client contribution to revenues 65.4% 63.0% 60.0% 58.0% 59.0% 65.9% 70.1% 68.8% 71.3% 70.4% 72.0% 64.0% 64.5% 64.4% Ilient Concentration (In %)	North America	33%	41%	39%	41%	40%	40%	43%	39%	36%			40%	38%	37%
APAC 19% 13% 13% 14% 16% 13% 12% 11% 9% 8% 8% 7% 7% 7% 7% 18 16% 13% 12% 11% 9% 8% 8% 7% 7% 7% 7% 18 16% 13% 12% 11% 9% 8% 8% 7% 7% 7% 7% 18 16% 13% 12% 11% 9% 8% 8% 7% 7% 7% 7% 18 16% 13% 12% 11% 9% 8% 8% 7% 7% 7% 7% 7% 18 16% 13% 12% 11% 11% 10% 10% 12% 12% 10% 11% 11% 10% 10% 12% 12% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 11% 10% 10% 12% 12% 12% 10% 11% 10% 10% 11% 10% 10% 11% 10% 10	EMEA														
lient Concentration (In %) Top 5 client contribution to revenues 42.7% 43.0% 39.0% 39.0% 41.0% 49.8% 56.3% 52.2% 55.4% 52.1% 52.5% 43.3% 42.7% 43.5% Top 10 client contribution to revenues 65.4% 63.0% 60.0% 58.0% 59.0% 65.9% 70.1% 68.8% 71.3% 70.4% 72.0% 64.0% 64.5% 64.4% elationships with Customers (TTM) \$1M + clients 12 15 17 18 13 10 11 11 10 10 10 12 12 12 10 11 \$3M + clients 6 4 3 3 3 3 4 5 5 5 5 6 6 6 6 6 6 6 6 6 5 10 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1															
Top 5 client contribution to revenues	APAC	19%	13%	13%	14%	16%	13%	12%	11%	9%	8%	8%	7%	7%	7 %
Top 10 client contribution to revenues 65.4% 63.0% 60.0% 58.0% 59.0% 65.9% 70.1% 68.8% 71.3% 70.4% 72.0% 64.0% 64.5% 64.4% elationships with Customers (TTM) S1M + clients 12 15 17 18 13 10 11 11 10 10 10 12 12 12 10 11	Client Concentration (In %)														
elationships with Customers (TTM) \$1M + clients \$1M + clients \$3M + clients \$6	Top 5 client contribution to revenues	42.7%	43.0%	39.0%	39.0%	41.0%	49.8%	56.3%	52.2%	55.4%	52.1%	52.5%	43.3%	42.7%	43.5%
\$1M + clients 12 15 17 18 13 10 11 11 10 10 12 12 10 11 \$3M + clients 6 4 3 3 3 4 5 5 5 5 6 6 6 6 6 6	Top 10 client contribution to revenues	65.4%	63.0%	60.0%	58.0%	59.0%	65.9%	70.1%	68.8%	71.3%	70.4%	72.0%	64.0%	64.5%	64.4%
\$1M + clients 12 15 17 18 13 10 11 11 10 10 12 12 10 11 \$3M + clients 6 4 3 3 3 3 4 5 5 5 5 6 6 6 6 6 6	Relationships with Customers (TTM)														
\$3M + clients	. , ,	12	15	17	18	13	10	11	11	10	10	12	12	10	11
Itilization, including trainees (In %) 81.7% 76.8% 74.8% 74.1% 72.3% 76.4% 75.7% 76.4% 77.5% 81.4% 80.4% 80.0% 77.2% 79.6% evenue Split (In ₹ Million) Onsite Offshore 847 835 798 831 926 923 860 814 821 849 823 852 845 765 evenue by Project Type (In ₹ Million) Time and Material (including compensation) 759 809 814 799 812 793 743 743 764 785 811 880 874 844	·							5							6
evenue Split (In ₹ Million) Onsite 226 295 330 359 331 423 495 400 309 494 465 467 403 411 Offshore 847 835 798 831 926 923 860 814 821 849 823 852 845 765 evenue by Project Type (In ₹ Million) Time and Material (including compensation) 759 809 814 799 812 793 743 743 764 785 811 880 874 844	\$10M + clients	-	-	1	1	1	1	1	1	1	1	1	1	1	1
Onsite 226 295 330 359 331 423 495 400 309 494 465 467 403 411 Offshore 847 835 798 831 926 923 860 814 821 849 823 852 845 765 evenue by Project Type (In ₹ Million) 759 809 814 799 812 793 743 743 764 785 811 880 874 844	Utilization, including trainees (In %)	81.7%	76.8%	74.8%	74.1%	72.3%	76.4%	75.7%	76.4%	77.5%	81.4%	80.4%	80.0%	77.2%	79.6%
Onsite 226 295 330 359 331 423 495 400 309 494 465 467 403 411 Offshore 847 835 798 831 926 923 860 814 821 849 823 852 845 765 evenue by Project Type (In ₹ Million) 759 809 814 799 812 793 743 743 764 785 811 880 874 844	Revenue Split (In 7 Million)														
Offshore 847 835 798 831 926 923 860 814 821 849 823 852 845 765 evenue by Project Type (In ₹ Million) 759 809 814 799 812 793 743 743 764 785 811 880 874 844	. ,	226	295	330	359	331	423	495	400	309	494	465	467	403	411
Time and Material (including compensation) 759 809 814 799 812 793 743 743 764 785 811 880 874 844	- 10-10-	-											_		
Time and Material (including compensation) 759 809 814 799 812 793 743 743 764 785 811 880 874 844	Revenue by Project Type (In ₹ Million)														
	, , , , ,	750	809	814	790	817	703	743	743	764	785	811	880	874	844
- Lixeu Filce	Fixed Price	314	321	315	391	446	554	612	471	367	558	476	439	374	332
317 321 313 371 377 377 377 377 377 377 377 37	1 Med 1 Nec	3.4	321	3.3	371	-1-10	334	0.12	77.1	307	330	470	737	3,4	332