



Consolidated Results for the quarter and year ended March 31, 2021

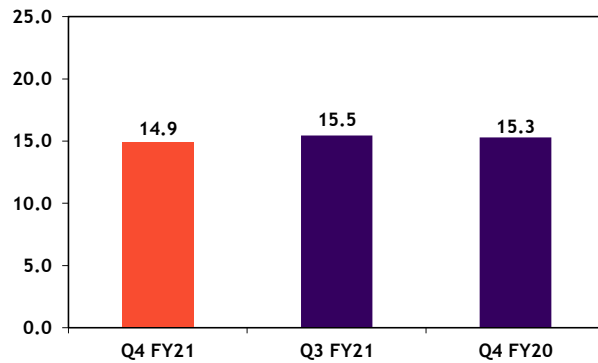
Safe Harbor Clause

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on our business activities or investments, changes in the laws and regulations that apply to the Indian IT services industry, including with respect to tax incentives and export benefits, adverse changes in foreign laws, including those relating to outsourcing and immigration, increasing competition in and the conditions of the Indian and global IT services industry, the prices we are able to obtain for our services, wage levels in India for IT professionals, the loss of significant customers, the monetary and interest policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic and foreign laws, regulations and taxes and changes in competition in the information technology/telecommunication industries. Additional risks that could affect our future operating results are more fully described in our Red Herring filing. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.



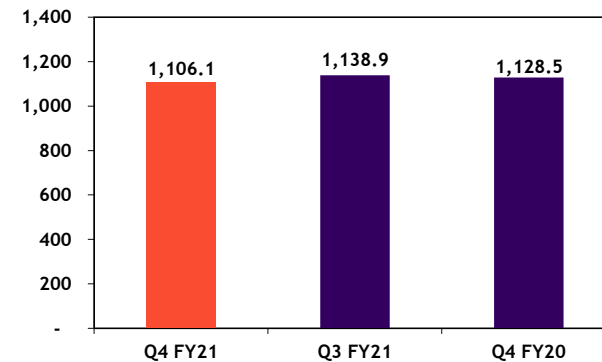
Performance Snapshot - Q4 FY21 - Consolidated

Consolidated Revenues (\$. Million)



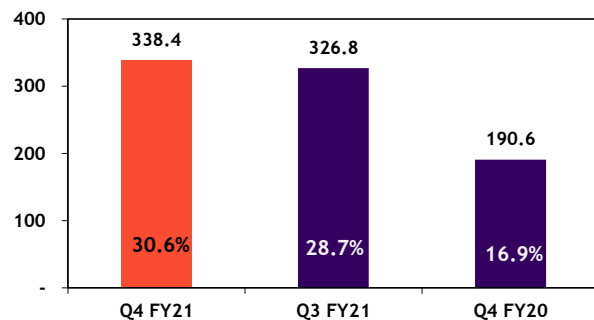
QoQ Growth: -3.6% ; YoY Growth:-2.6%

Consolidated Revenues (₹. Million)



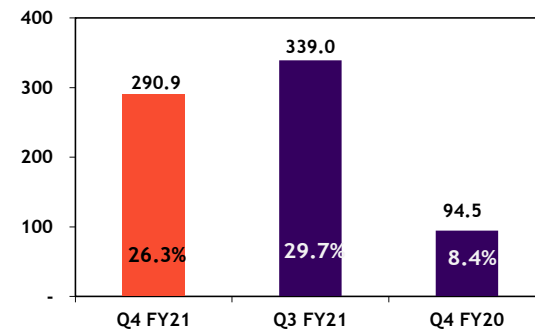
QoQ Growth: -2.9% ; YoY Growth: -2.0%

Consolidated EBIT (₹. Million)



QoQ Growth: 3.5%; YoY Growth: 77.5%

Consolidated PAT (₹. Million)



QoQ Growth: -14.2%; YoY Growth: 207.8%



Income Statement Summary - Q4 FY21 - Consolidated

(₹. Million)

Particulars	Q4 FY21	%	Q3 FY21	%	Q4 FY20	%	Growth over	
							Q3 FY21	Q4 FY20
Revenues	1,106.06	100.0%	1,138.89	100.0%	1,128.53	100.0%	-2.9%	-2.0%
Cost of Revenue	584.28	52.8%	622.04	54.6%	716.00	63.4%	6.1%	18.4%
Gross Profit	521.78	47.2%	516.85	45.4%	412.53	36.6%	1.0%	26.5%
SG&A	161.87	14.7%	166.97	14.7%	192.54	17.1%	3.1%	15.9%
EBITDA	359.91	32.5%	349.88	30.7%	219.99	19.5%	2.9%	63.6%
Depreciation and amortisation expense	21.49	1.9%	23.05	2.0%	29.38	2.6%	6.8%	26.9%
EBIT	338.42	30.6%	326.83	28.7%	190.61	16.9%	3.5%	77.5%
Other Income	58.49	5.3%	101.70	8.9%	(26.71)	-2.4%	-42.5%	-319.0%
Interest Expense	3.34	0.3%	0.10	0.0%	1.65	0.1%	3240.0%	-102.4%
Profit/(loss) before tax	393.57	35.6%	428.43	37.6%	162.25	14.4%	-8.1%	142.6%
Taxes	102.68	9.3%	89.41	7.9%	67.75	6.0%	-14.8%	-51.6%
PAT	290.89	26.3%	339.02	29.7%	94.50	8.4%	-14.2%	207.8%



Income Statement Summary - Q4 FY21 - Consolidated

Nature wise

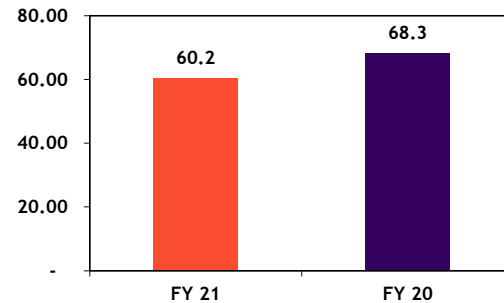
(₹. Million)

Particulars	Q4 FY21	%	Q3 FY21	%	Q4 FY20	%	Growth over	
							Q3 FY21	Q4 FY20
Revenue from Operations	1,106.06	100.0%	1,138.89	100.0%	1,128.53	100.0%	-2.9%	-2.0%
Other Income	58.49	5.3%	101.70	8.9%	(26.71)	-2.4%	-42.5%	-319.0%
Total Revenue	1,164.55	105.3%	1,240.59	108.9%	1,101.82	97.6%	-6.1%	5.7%
Employee benefit expense	636.63	57.6%	662.15	58.2%	742.17	65.8%	3.9%	14.2%
Other expenses	109.52	9.9%	126.86	11.1%	166.37	14.7%	13.7%	34.2%
Depreciation and amortization expense	21.49	1.9%	23.05	2.0%	29.38	2.6%	6.8%	26.9%
Finance cost	3.34	0.3%	0.10	0.0%	1.65	0.1%	-3240.0%	-102.4%
Total Expenses	770.98	69.7%	812.16	71.3%	939.57	83.2%	5.1%	17.9%
Profit/(loss) before tax	393.57	35.6%	428.43	37.6%	162.25	14.4%	-8.1%	142.6%
Tax Expenses	102.68	9.3%	89.41	7.9%	67.75	6.0%	-14.8%	-51.6%
Profit After Tax	290.89	26.3%	339.02	29.7%	94.50	8.4%	-14.2%	207.8%



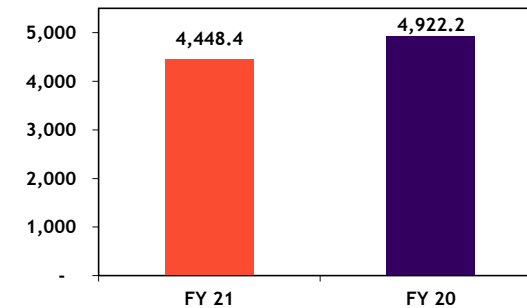
Performance Snapshot - FY21 - Consolidated

Consolidated Revenues (\$. Million)



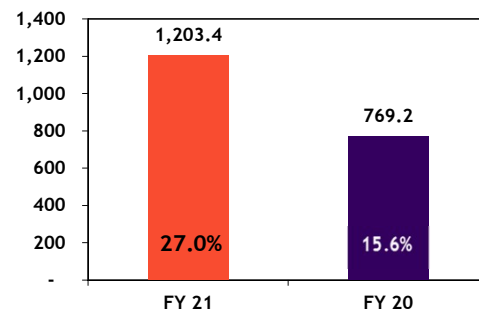
YoY Growth: -11.8%

Consolidated Revenues (₹. Million)



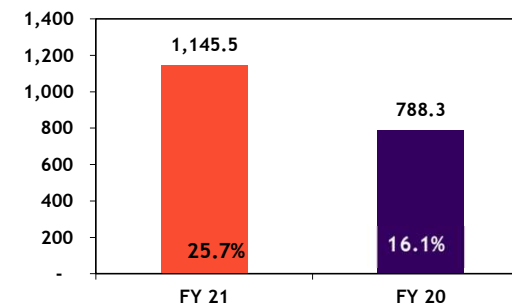
YoY Growth: -9.6%

Consolidated EBIT (₹. Million)



YoY Growth: 56.5%

Consolidated PAT (₹. Million)



YoY Growth: 45.3%



Income Statement Summary - FY21 - Consolidated

(₹. Million)

Particulars	FY 21	%	FY 20	%	Growth over FY 20
Revenues	4,448.35	100.0%	4,922.22	100.0%	-9.6%
Cost of Revenue	2,454.47	55.2%	3,148.03	64.0%	22.0%
Gross Profit	1,993.88	44.8%	1,774.19	36.0%	12.4%
SG&A	688.63	15.5%	893.34	18.1%	22.9%
EBITDA	1,305.25	29.3%	880.85	17.9%	48.2%
Depreciation and amortisation expense	101.82	2.3%	111.58	2.3%	8.7%
EBIT	1,203.43	27.0%	769.26	15.6%	56.5%
Other Income	296.17	6.7%	357.47	7.3%	-17.1%
Interest Expenses	4.68	0.1%	7.09	0.1%	-34.0%
PBT	1,494.92	33.6%	1,119.65	22.8%	33.5%
Taxes	349.46	7.9%	331.38	6.7%	-5.5%
PAT	1,145.46	25.7%	788.27	16.1%	45.3%



Income Statement Summary - FY21 - Consolidated

Nature wise

(₹. Million)

Particulars	FY 21	%	FY 20	%	Growth over FY 20
Revenue from Operations	4,448.35	100.0%	4,922.22	100.0%	-9.6%
Other Income	296.17	6.7%	357.49	7.3%	-17.2%
Total Revenue	4,744.52	106.7%	5,279.71	107.3%	-10.1%
Employee benefit expense	2,645.97	59.5%	3,216.67	65.3%	17.7%
Other operational expense	497.12	11.2%	824.75	16.8%	39.7%
Depreciation and amortization expense	101.82	2.3%	111.59	2.3%	8.9%
Finance cost	4.68	0.1%	7.05	0.1%	33.6%
Total Expenses	3,249.59	73.1%	4,160.05	84.5%	21.9%
Profit/(loss) before tax	1,494.92	33.6%	1,119.65	22.8%	33.5%
Tax Expenses	349.46	7.9%	331.38	6.7%	-5.5%
Profit After Tax	1,145.46	25.7%	788.27	16.1%	45.3%



Balance Sheet Summary - Consolidated (1 of 2)

(₹. Million)

Particulars	March 31, 2021	%	March 31, 2020	%
ASSETS				
Non current assets				
Property, plant and equipment (incl CWIP)	337.51	5.0%	444.67	7.1%
Intangible assets	1.82	0.0%	0.97	0.0%
Financial assets				
(a) Investments	3,416.76	51.1%	2,329.41	37.5%
(b) Other financial assets	13.61	0.2%	31.45	0.5%
Deferred tax assets	58.91	0.9%	120.11	1.9%
Income tax assets	415.06	6.2%	586.44	9.4%
Other non-current assets	0.06	0.0%	-	0.0%
Total non-current assets	4,243.73	63.4%	3,513.05	56.4%
(a) Investments	706.91	10.6%	1,067.36	17.1%
(b) Trade receivables	665.99	10.0%	931.99	15.0%
(c) Unbilled revenue and contract assets	367.26	5.5%	398.62	6.4%
(d) Cash and cash equivalents	528.52	7.9%	182.51	2.9%
(e) Derivative assets	49.51	0.7%	-	0.0%
(e) Other financial assets	58.94	0.9%	42.08	0.7%
Other current assets	65.15	1.0%	94.38	1.5%
Total current assets	2,442.28	36.6%	2,716.93	43.6%
Total	6,686.01	100.0%	6,229.98	100.0%



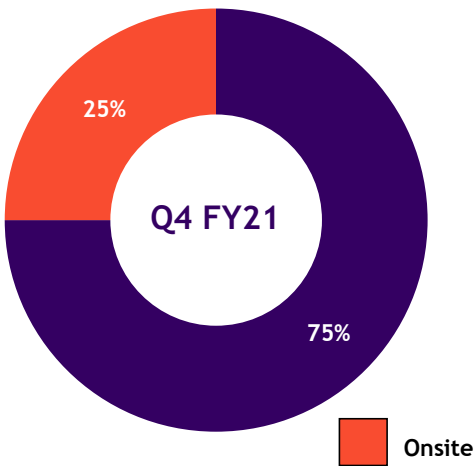
Balance Sheet Summary - Consolidated (2 of 2)

(₹. Million)

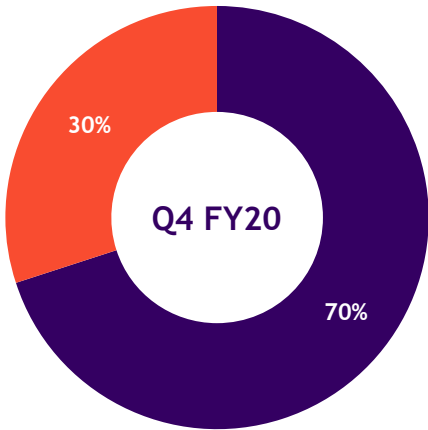
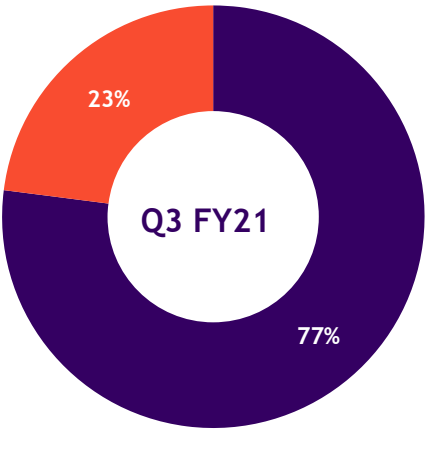
Particulars	March 31, 2021	%	March 31, 2020	%
EQUITY AND LIABILITIES				
Equity share capital	150.51	2.3%	150.51	2.4%
Other equity	5,494.98	82.2%	4,604.08	73.9%
Total Equity	5,645.49	84.5%	4,754.59	76.3%
Provisions	62.68	0.9%	167.89	2.7%
Total non-current liabilities	62.68	0.9%	167.89	2.7%
Financial liabilities				
(a) Trade payables	138.62	2.1%	172.78	2.8%
(b) Lease liabilities	-	0.0%	-	0.0%
(c) Other financial liabilities	236.32	3.5%	206.92	3.3%
(d) Derivative liabilities	-	0.0%	89.02	1.4%
Deferred revenue	9.20	0.1%	59.45	1.0%
Other current liabilities	211.13	3.2%	188.17	3.0%
Provisions	159.48	2.4%	160.03	2.6%
Income tax liabilities	223.09	3.3%	431.13	6.9%
Total current liabilities	977.84	14.6%	1,307.50	21.0%
Total	6,686.01	100.0%	6,229.98	100.0%



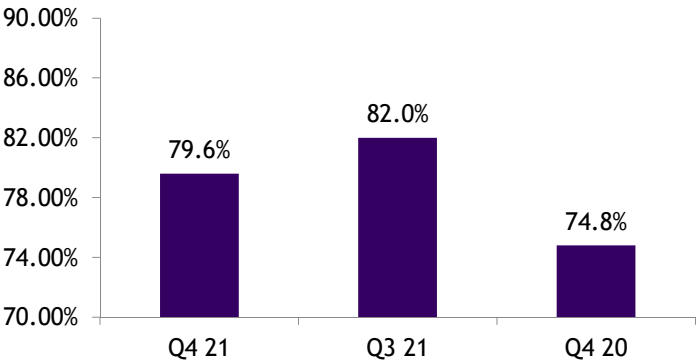
Metrics - Q4 FY21



Revenue Mix - Delivery

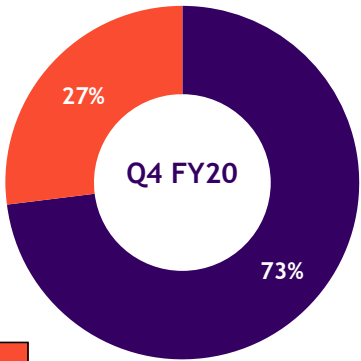
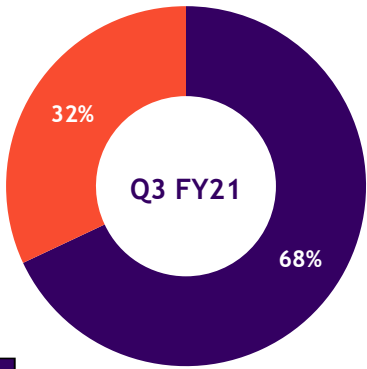
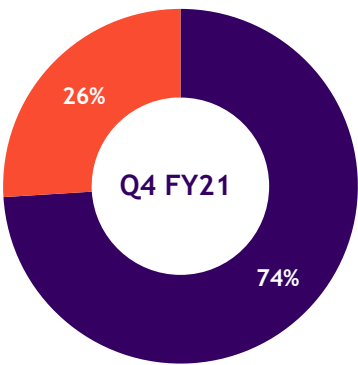


Utilization



Utilization includes Finland

Revenue Mix - Project Type

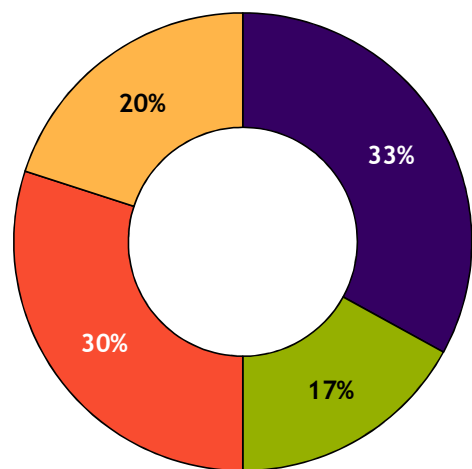


FPP includes all non T&M revenues

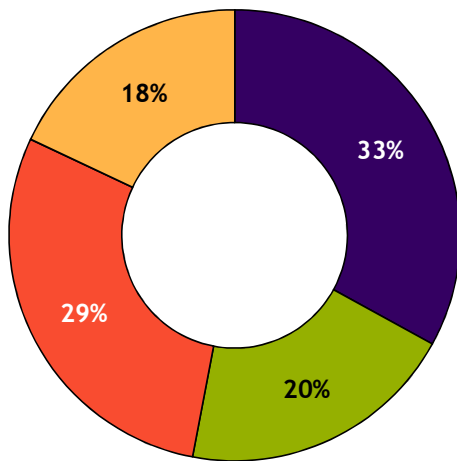


Geography Wise Revenue - Q4 FY21

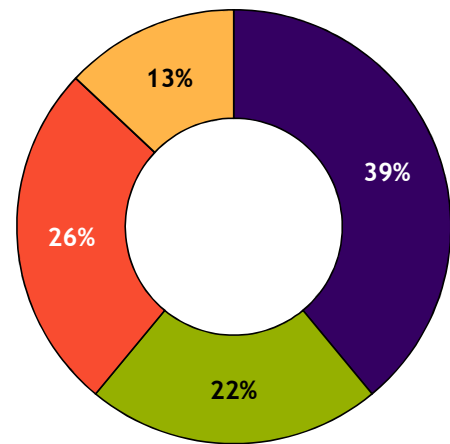
Q4 FY21



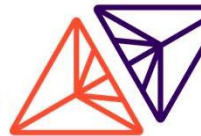
Q3 FY21



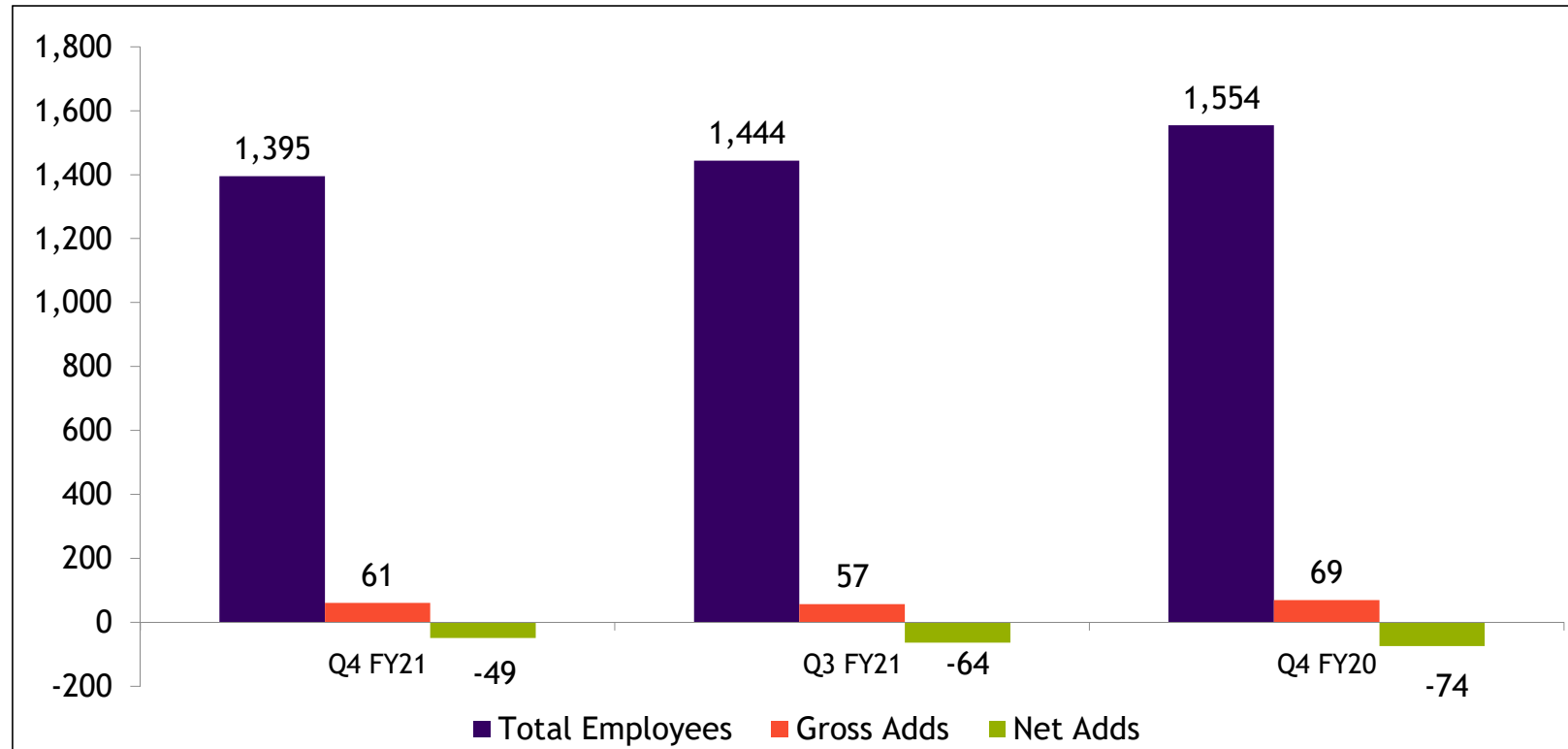
Q4 FY20



North America EMEA India APAC



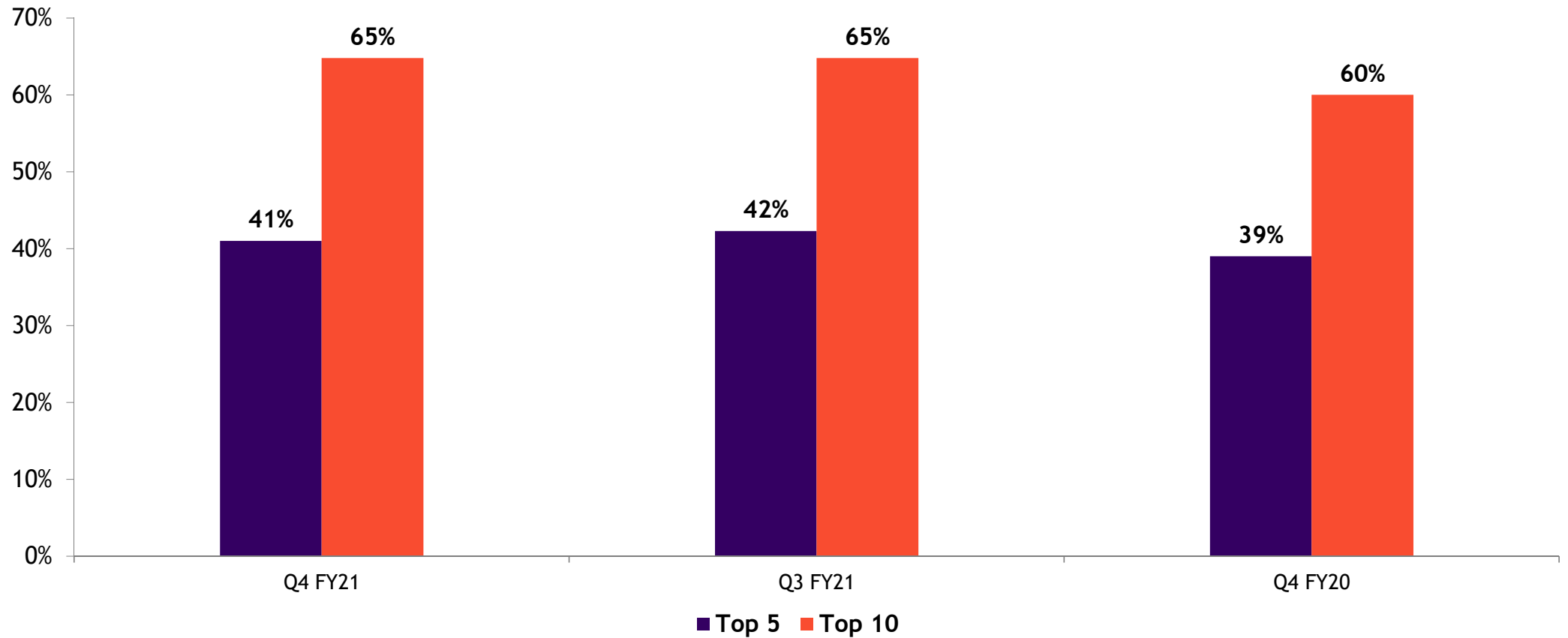
Human Resources Metrics - Q4 FY21



Attrition %	Q4 FY 21	Q3 FY 21	Q4 FY 20
Attrition LTM %	21.4%	23.1%	25.1%
Annualised Attrition Quarterly %	23.7%	29.5%	29.4%



Customer Concentration - Q4 FY21





Thank You

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