

#### Media Release - FOR IMMEDIATE RELEASE

**Bengaluru, October 21, 2020:** Sasken Technologies (BSE: 532663, NSE: SASKEN) today announced its consolidated results as per Ind AS for the quarter and half year ended September 30, 2020.

Rajiv C Mody, Chairman, Managing Director & CEO Sasken Technologies remarked: The uncertainty and volatility caused by the COVID-19 pandemic is still playing out. Consequently, many segments which we focus on have slowed their decision making and curtailed their spends. For the second half of the year, we maintain a business outlook that is cautiously optimistic. This confidence comes in part due to our constant efforts to align our strategy in line with our customers' emergent needs. As stated, in the previous quarter we see continued softness in demand from the automotive segment. Other segments such as industrial, satellite communication, consumer electronics, and semiconductors are slowly showing signs of growth. Our digital services are increasingly becoming more relevant in this environment fraught with VUCA.

We are doing the best to pursue and execute business opportunities from our enviable list of customers. Our leadership team evaluates the situation and suggests actionable steps to help us navigate the uncertain environment in which we operate. We are confident of tiding over this situation and hope to emerge stronger once this pandemic dissipates.

# Performance Snapshot for the H1 FY 21

- Consolidated Revenues for H1 FY 21 at ₹ 220.34 Crore
  - Down 15.4 % YoY from H1 FY 20
- Consolidated EBIT for H1 FY 21 at ₹53.82 Crore
  - Up 47.2 % YoY from H1 FY 20
- Consolidated PAT for H1 FY 21 at ₹51.56 Crore
  - o Up 12.3 % YoY from H1 FY 20
  - o PAT Margins for H1 at 23.5 %

### Performance Snapshot for the Quarter: Q2 FY 21

- Consolidated Revenues for Q1 FY 21 at ₹ 107.28 Crore
  - o Down 5.1 % sequentially over the previous quarter
  - Down 14.7 % YoY from Q2 FY 20
- Consolidated EBIT for Q2 FY 21 at ₹ 24.31 Crore
  - o Down 17.6 % sequentially over the previous quarter
  - Up 68.3 % YoY from Q2 FY 20
- Consolidated PAT for Q2 FY 21 at ₹ 23.28 Crore
  - Down 17.7 % sequentially over the previous quarter
  - Up 2.4 % YoY from Q2 FY 20
  - $\circ$  PAT Margins for the quarter at 21.6 %

### Key Business metrics for the Quarter: Q2 FY 21

- Software services revenues for Q2 FY 21 at ₹ 107.28 Crore
  - Down 5.1 % sequentially over the previous quarter
  - o Down 14.7 % YoY from Q2 FY 20
- Consolidated EBIT margins were at 22.6 %.
- Revenue contribution from
  - The Top five customers stood at 43.0 % and
  - From Top 10 customers at 65.0 %
- Consolidated EPS was at ₹ 15.50 for the quarter
- Added 2 new customers during the quarter taking the total number of active customers to 80





A fact sheet providing the operating metrics for the company and a presentation for analysts can be downloaded from the investor section of the corporate website <a href="https://www.sasken.com">www.sasken.com</a>

#### **About Sasken:**

Sasken is a specialist in Product Engineering and Digital Transformation providing concept-to-market, chip-to-cognition R&D services to global leaders in Semiconductor, Automotive, Industrials, Consumer Electronics, Enterprise Devices, SatCom, and Transportation industries. For over 30 years and with multiple patents, Sasken has transformed the businesses of 100+ Fortune 500 companies, powering more than a billion devices through its services and IP.

## **Disclaimer on Forward Looking Statements:**

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on our business activities or investments, changes in the laws and regulations that apply to the Indian IT services industry, including with respect to tax incentives and export benefits, adverse changes in foreign laws, including those relating to outsourcing and immigration, increasing competition in and the conditions of the Indian and global IT services industry, the prices we are able to obtain for our services, wage levels in India for IT professionals, the loss of significant customers the monetary and interest policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic and foreign laws, regulations and taxes and changes in competition in the information technology/ telecommunication industries. Additional risks that could affect our future operating results are more fully described in our Red herring filing. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

Spokesperson: Swami Krishnan

**VP Marketing and Communications** 

**E**: pr@sasken.com **T**: +91 9743979264

