

#### Media Release - FOR IMMEDIATE RELEASE

#### Sasken Q1 FY 12 Revenues up 1.2% sequentially

**Bangalore**, **22 July 2011**: Sasken Communication Technologies Limited (BSE: 532663, NSE: SASKEN) today announced its consolidated results according to Indian GAAP for the first quarter ended June 30, 2011.

## Performance Snapshot for the quarter Q1 2012

- Consolidated Revenues for Q1 FY 12 at Rs. 130 Crores
  - Up 1.2 % sequentially over the previous quarter
  - Down 10.8 % YoY from Q4 FY 11
- Consolidated EBIDTA for Q1 FY 12 at Rs. 16.1 Crores
  - o Down 5.4 % sequentially over the previous quarter
  - Down 42.7 % YoY from Q4 FY 11
- Consolidated PAT for Q1 FY 12 at Rs. 10.7 Crores
  - o Down 43 % sequentially over the previous quarter
  - Down 53.6 % YoY from Q4 FY 11
  - PAT Margins for the quarter at 8.3 %.

### Key Business metrics for the quarter: Q1 FY 12

- Software services revenues for Q1 FY 12 at Rs. 119.4 Crores
  - Up 2.3 % sequentially over the previous quarter
  - Down 10.5 % YoY from Q4 FY 11
- Products group revenues for Q1 FY 12 at Rs 8.3 Crores
  - Down 5 % sequentially over the previous quarter
  - Down 32.6 % YoY from Q1 FY 11
- Consolidated EBIDTA margins were at 12.4 %.
  - Services EBIDTA margins for the quarter was at 12.1 %.
  - Products EBIDTA margins were at 27.1 %
- Revenue contribution from
  - o the Top five customers stood at 55.4 % and
  - o from Top 10 customers at 75.1 %
- Average realized rate for the quarter Rs 44.81 per US\$
- Consolidated EPS was at Rs. 4.16 for the quarter
- Services EPS for the quarter was Rs 3.60
- 13 new customers were added during the quarter taking the total number of active customers to 129.

A fact sheet providing the operating metrics for the company and a presentation for analysts can be downloaded from the investor section of the corporate website <a href="https://www.sasken.com">www.sasken.com</a>.

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Indian GAAP Financial Release - Q1 FY 2012