

| | Q2 FY 23 | Q1 FY 23 | Q4 FY 22 | Q3 FY 22 | Q2 FY 22 | Q1 FY 22 | Q4 FY 21 | Q3 FY 21 | Q2 FY 21 |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Employee Metrics | | | | | | | | | |
| Employees, period end | | | | | | | | | |
| Total Employees (Consolidated) | 1,674 | 1,357 | 1,374 | 1,318 | 1,276 | 1,306 | 1,395 | 1,444 | 1,508 |
| Engineering | 1,476 | 1,168 | 1,181 | 1,125 | 1,094 | 1,126 | 1,219 | 1,259 | 1,313 |
| Corporate | 198 | 189 | 193 | 193 | 182 | 180 | 176 | 185 | 195 |
| Hiring Metrics | | | | | | | | | |
| Gross Adds | 444 | 100 | 159 | 182 | 147 | 64 | 61 | 57 | 74 |
| Net Adds | 317 | (17) | 56 | 42 | (30) | (89) | (49) | (64) | (12) |
| Attrition % Annualized (Based on Voluntary attrition only) | | | | | | | | | |
| Attrition % LTM (Based on Voluntary attrition only) | 27.2% | 29.6% | 25.6% | 39.8% | 48.6% | 39.4% | 23.7% | 29.5% | 13.7% |
| Revenue by geography - Consolidated (In %) | | | | | | | | | |
| North America | 41.4% | 29.9% | 33.0% | 29.0% | 30.0% | 33.0% | 33.0% | 33.3% | 33.4% |
| EMEA | 20.5% | 27.2% | 26.0% | 25.0% | 20.0% | 21.0% | 17.0% | 19.9% | 17.6% |
| India | 31.9% | 34.0% | 32.0% | 31.0% | 33.0% | 30.0% | 30.0% | 28.6% | 30.2% |
| APAC | 6.3% | 8.8% | 9.0% | 15.0% | 17.0% | 16.0% | 20.0% | 18.2% | 18.8% |
| Client Concentration (In %) | | | | | | | | | |
| Top 5 client contribution to revenues | 48.0% | 39.6% | 40.0% | 45.0% | 48.0% | 41.0% | 40.9% | 42.3% | 42.7% |
| Top 10 client contribution to revenues | 68.8% | 63.9% | 63.8% | 65.0% | 69.0% | 64.0% | 65.2% | 64.8% | 65.4% |
| Relationships with Customers (TTM) | | | | | | | | | |
| \$1M + clients | 10 | 12 | 11 | 10 | 9 | 9 | 11 | 11 | 12 |
| \$3M + clients | 6 | 6 | 6 | 6 | 7 | 7 | 6 | 5 | 6 |
| \$10M + clients | - | - | - | - | - | - | - | - | - |
| Utilization, including trainees (In %)* | | | | | | | | | |
| | 65.8% | 72.9% | 77.9% | 83.4% | 87.3% | 85.7% | 79.6% | 82.0% | 81.7% |
| Revenue Split (In ₹ Million) | | | | | | | | | |
| Onsite | 364 | 216 | 219 | 196 | 175 | 214 | 271 | 257 | 226 |
| Offshore | 836 | 797 | 871 | 867 | 912 | 884 | 835 | 882 | 847 |
| Revenue by Project Type (In ₹ Million) | | | | | | | | | |
| Time and Material (including compensation) | 831 | 782 | 789 | 786 | 792 | 814 | 818 | 799 | 758 |
| Fixed Price | 369 | 231 | 302 | 276 | 294 | 284 | 288 | 340 | 314 |