

Sasken Technologies Ltd.
Consolidated Key Metrics

	Q1 FY 23	Q4 FY 22	Q3 FY 22	Q2 FY 22	Q1 FY 22	Q4 FY 21	Q3 FY 21	Q2 FY 21	Q1 FY 21
Employee Metrics									
Employees, period end									
Total Employees (Consolidated)	1,357	1,374	1,318	1,276	1,306	1,395	1,444	1,508	1,520
Engineering	1,168	1,181	1,125	1,094	1,126	1,219	1,259	1,313	1,319
Corporate	189	193	193	182	180	176	185	195	201
Hiring Metrics									
Gross Adds	100	159	182	147	64	61	57	74	44
Net Adds	(17)	56	42	(30)	(89)	(49)	(64)	(12)	(34)
Attrition % Annualized (Based on Voluntary attrition only)									
Attrition % LTM (Based on Voluntary attrition only)	29.6%	25.6%	39.8%	48.6%	39.4%	23.7%	29.5%	13.7%	18.5%
Revenue by geography - Consolidated (In %)									
North America	29.9%	33.0%	29.0%	30.0%	33.0%	33.0%	33.3%	33.4%	41.0%
EMEA	27.2%	26.0%	25.0%	20.0%	21.0%	17.0%	19.9%	17.6%	19.0%
India	34.0%	32.0%	31.0%	33.0%	30.0%	30.0%	28.6%	30.2%	27.0%
APAC	8.8%	9.0%	15.0%	17.0%	16.0%	20.0%	18.2%	18.8%	13.0%
Client Concentration (In %)									
Top 5 client contribution to revenues	39.6%	40.0%	45.0%	48.0%	41.0%	40.9%	42.3%	42.7%	43.0%
Top 10 client contribution to revenues	63.9%	63.8%	65.0%	69.0%	64.0%	65.2%	64.8%	65.4%	63.0%
Relationships with Customers (TTM)									
\$1M + clients	12	11	10	9	9	11	11	12	15
\$3M + clients	6	6	6	7	7	6	5	6	4
\$10M + clients	-	-	-	-	-	-	-	-	-
Utilization, including trainees (In %)*									
	72.9%	77.9%	83.4%	87.3%	85.7%	79.6%	82.0%	81.7%	73.9%
Revenue Split (In ₹ Million)									
Onsite	216	219	196	175	214	271	257	226	295
Offshore	797	871	867	912	884	835	882	847	835
Revenue by Project Type (In ₹ Million)									
Time and Material (including compensation)	782	789	786	792	814	818	799	758	656
Fixed Price	231	302	276	294	284	288	340	314	475